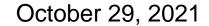


Medium- and Heavy-Duty Electric Vehicle Forecasting & Load Growth

Final Deliverable









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Project Overview



EV Load Growth

Project Scope

2020 CalETC Scope (EV Adoption, EV Charging Needs)

- Assess the probable adoption of non-LD EVs in California on the 2030, 2040, and 2050 timeframe – leveraging any existing non-LD EV projections, information related to current California non-LD regulatory rulemakings, and market intelligence
- Assess the expected need and site configurations for private and public EV charging infrastructure to accommodate non-light-duty EV adoption – including laying out a set of probable charging site configurations (power level and number of chargers per site)

2021 CA LSE Scope (EV Load Growth)

- Statewide MD/HD Approach. Methodological continuity across CA load serving entities (LSE) for recurring electric vehicle (EV) load growth forecasting
- Statewide MD/HD Narrative. Support consistent narrative in regulatory and legislative policy arenas by providing top-down results to support policy decision-making
- Statewide MD/HD Results. Build upon CalETC statewide EV adoption & charging forecast while focusing on the Planned Incentives modeling scenario
- Map results by census tract to each CA LSE jurisdictions and display by service-level territory
- Perform MD/HD system load growth (kWh) and system peak (kW) impact forecasts by LSE based on projected EV adoption through 2040

Project Outputs

2020 CalETC Scope (EV Adoption, EV Charging Needs)

- Develop a 2020-2050 EV adoption forecast in California, at the census tract level, for non-light-duty vehicles, including medium- and heavy-duty on-road vehicles as well as medium- and heavy-duty off-road vehicles
- Perform EV charging needs forecasting to provide CalETC with an understanding of approximate locations for EV charging infrastructure development based on projected adoption of EVs through 2050, along with typical site configurations

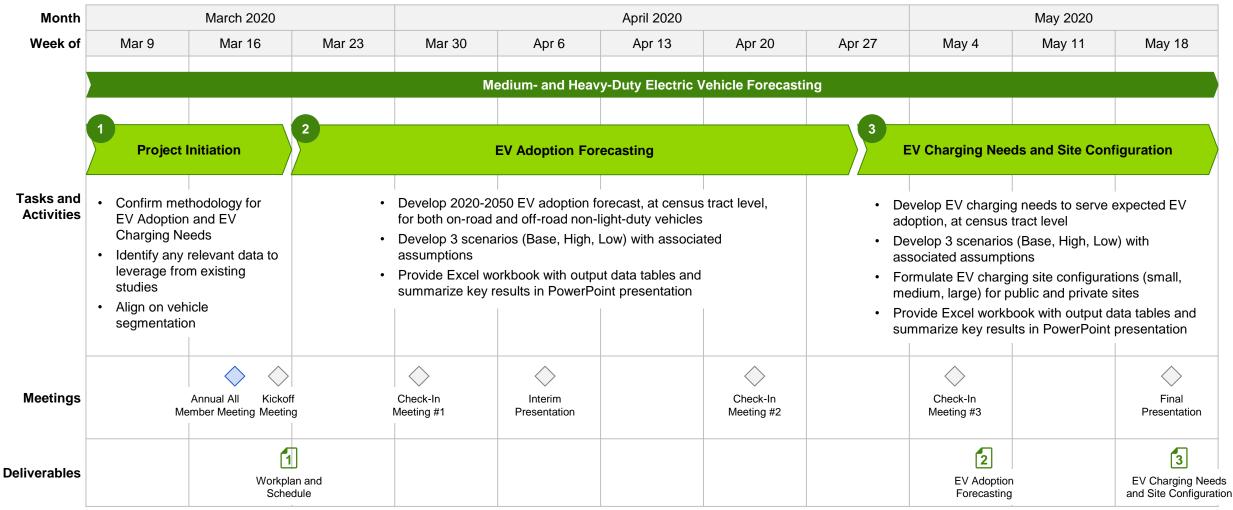
2021 CA LSE Scope (EV Load Growth)

 Perform EV load growth forecast to provide CA LSE's with an understanding of MD/HD system load growth (kWh) and system peak (kW) impacts by LSE based on projected EV adoption through 2040

(**Out Of Scope for 2020 and 2021**) Light-duty vehicles; to be addressed in 2022



Project schedule: 2020 CalETC Study



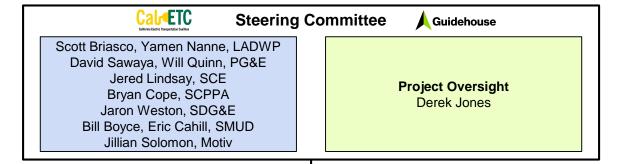


Project schedule: 2021 CA LSE Study

| Month | September 2021 | | | October 2021 | | | | | |
|-------------------------|--------------------------------------------------------------------------------------------|-------------------------------------------------------------|-------------------------------------------------------------------|----------------------------------------------------|------------------------------------|---------------------------|------------------------------------------------------------|--|--|
| Week of | Sept 13 | Sept 20 | Sept 27 | Oct 4 Oct 11 | | Oct 18 | Oct 25 | | |
| | | | Medium- and Heavy-D | Duty Electric Vehicle Load | Growth Forecasting | | | | |
| | Project Initiation | Office Hour | VAST™ EV Adoptio | on, Infrastructure, System Statewide and by LSE | Impacts Forecast | Final Report and Workshop | | | |
| Tasks and Activities | Project kickoff, review expected outcomes for MD/HD EV Load Growth Forecasting | Q&A on MD/HD forecast methodology (MS Teams, 1 hr) | Leverage results from previous CalETC study on MD/HD adoption and | | | | d forecasts data tables | | |
| Meetings | Kickoff Meeting & Method Workshop | Optional Office Hour meeting | | | Results Workshop 1 | | Results Workshop 2 | | |
| eliverables | MD/HD forecast methodology summary (PPT) | | | | Draft Forecast Data Tables (Excel) | | Final Summary Report and Forecast Data Tables (PDF, Excel) | | |



Project organizational chart: 2020 CalETC Study



Core Team

Project Manager Alex Metz **Co-Project Managers Modeling Support Modeling Lead** Eileen Wenger Tutt Becca Kuss Jared Stanley Kristian Corby Research Lead Raquel Soat

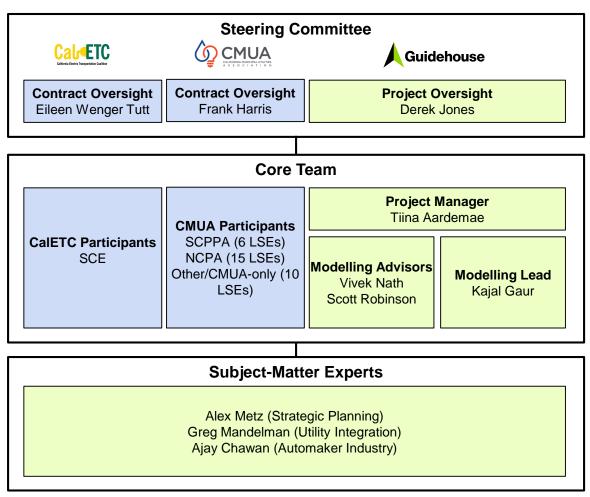
Subject-Matter Experts

Ajay Chawan (Automaker Industry) Scott Robinson (Modeling Methodology) Vivek Nath (Modeling Quality Assurance) We leveraged a project team structure ensuring strong collaboration between CalETC and Guidehouse:

- A Steering Committee comprised of CalETC utility members who provided guidance alongside Guidehouse's global Mobility lead
- A Core Team organized as a working group with dedicated focus on this effort, driving the project from start from finish, comprised of a project manager, a modeling team, and a research lead
- Select Subject-Matter Experts offering Guidehouse's latest thought leadership on EV forecasting, whom the Core Team tapped as appropriate



Project organizational chart: 2021 CA LSE Study



We suggest a project team structure ensuring strong collaboration between CalETC, CMUA and Guidehouse:

- A Steering Committee comprised of CalETC and CMUA senior leadership who will provide guidance alongside Guidehouse's global mobility lead
- A Core Team organized as a working group with dedicated focus on this effort, driving the project from start from finish, comprised of a project manager and modeling team
- Select **Subject-Matter Experts** offering Guidehouse's latest thought leadership on EV forecasting, whom the Core Team will tap as appropriate



Project meetings: 2020 CalETC Study

| Meeting | Objectives | Calvet ETC Callonia Biotric Transportation Coalition | Guidehouse | Logistics |
|------------------------------|----------------------------------------------------------------------------------------------|--------------------------------------------------------|----------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------|
| Annual All Member Meeting | Present modeling methodology overview | Core TeamCalETC Members | Steering CommitteeCore Team | Mar 19, 2:20 – 2:40 pm PDT, via teleconference |
| Check-In Meetings | Review deliverable in progress Discuss any outstanding item(s) | Steering CommitteeCore Team | Core TeamSubject-MatterExperts as appropriate | Mar 31, 1:00 – 2:00 pm PDT, via Skype Apr 22, 2:00 – 3:00 pm PDT, via Skype May 6, 10:00 – 11:30 am PDT, via Skype |
| Interim Presentation | Review EV Adoption Forecasting deliverable (Task 2) | Steering CommitteeCore Team | Steering CommitteeCore TeamSubject-Matter Experts as appropriate | Apr 8, 10:00 – 11:30 am PDT, via Skype |
| Final Presentation | Review EV Charging Needs and Site Configuration deliverable (Task 3) | Steering CommitteeCore Team | Steering CommitteeCore TeamSubject-Matter Experts as appropriate | May 21, 9:30 – 11:00 am PDT, via Skype |



Project meetings: 2021 CA LSE Study

| Meeting | Objectives | Calcetta California Biocric Transportation California | Guidehouse | Logistics |
|-------------------------|----------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------|--------------------------------------------------------|---------------------------------------------------------------|
| Project Kickoff | Review expected outcomes for MD/HD EV Load Growth Forecasting Present modeling methodology overview | Steering CommitteeCore Team | Steering CommitteeCore Team | • Sept 15, 2:00 – 2:45 pm PDT, via MS Teams |
| Optional Office Hour | Q&A on MD/HD forecast methodology | Steering CommitteeCore Team | Steering CommitteeCore Team | Sept 22, 2:00 – 3:00 pm PDT, via MS Teams |
| Results Workshop #1 | Review EV Load Growth statewide results | Steering CommitteeCore Team | Steering CommitteeCore Team | Oct 13, 2:00 – 3:00 pm PDT, via MS Teams |
| Results Workshop #2 | Q&A on LSE-specific data tables (adoption, infrastructure, load growth) | Steering CommitteeCore Team | Steering CommitteeCore Team | Oct 27, 2:00 – 3:00 pm PDT, via MS Teams |



EV Adoption Output (2020 CalETC **Study Results)**



Market was split into 13 vehicle segments spanning across on-road and off-road use

| Road Usage | Vehicle Duty | | Vehicle Segment | Example Vehicle |
|------------|--------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------|-----------------------------------------------------------------------------------------------------|
| | Light | | Class 1 Vehicles | Sedan, small sport utility vehicle, small crossover, small pickup truck Out Of Scope |
| | Duty | 0 | Class 2a-2b Vehicles | Sport utility vehicle, pickup truck, small delivery van |
| | | | Class 3 Trucks | Walk-in van, city delivery van |
| | | | Class 4-5 Trucks | Box truck, city delivery van, step van |
| On-Road | | © © | Class 6 Trucks | Beverage truck, rack truck |
| On-Road | | 0100 | Class 7-8 Trucks | Short-haul truck, long-haul truck |
| | Medium and Heavy Duty | | School Buses | School bus |
| | | •••••••••••••••••••••••••••••••••••••• | Transit Buses | Transit bus |
| | | | On-Road Specialty Vehicles | Fire truck, ambulance, recreational vehicle, refuse truck, drayage truck |
| | | 00 T | Transport Refrigeration Units | Refrigeration unit (excluding tractor trailer) for warehouses, distribution centers, grocery stores |
| | _ | To The Control of the | Airport Ground Support Equipment | Aircraft refueler, aircraft pushback tractor |
| Off-Road | | 00 00 0 | Seaport Cargo Handling Equipment | Hostler truck, rubber-tired gantry crane, container handler (ship at birth out of scope) |
| | | | Other Forklifts | Counterbalance / telescopic handler forklift for warehouses, lumberyards, and construction sites |

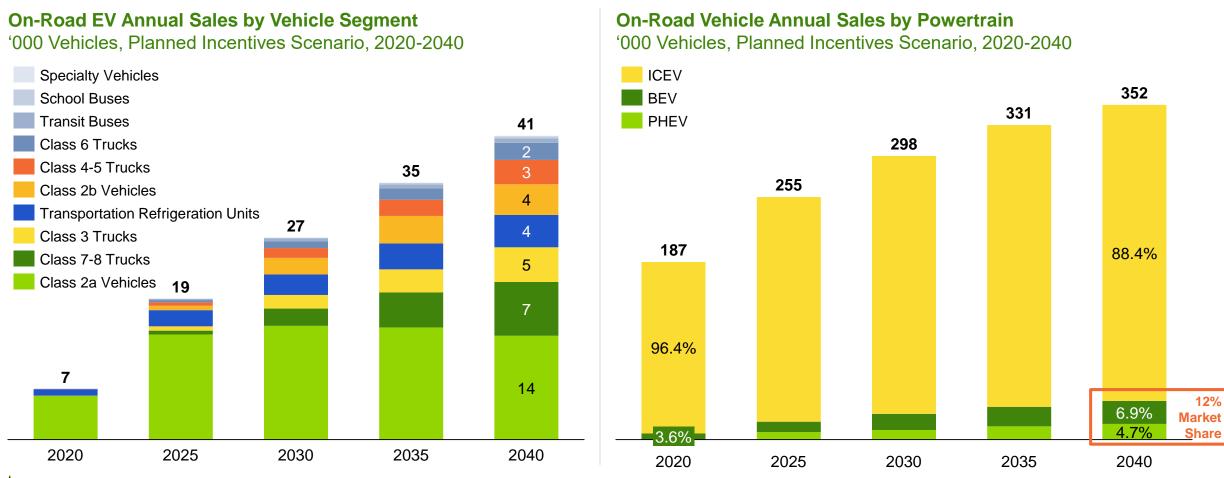


Modeling scenarios reflect 3 potential futures of EV adoption in California

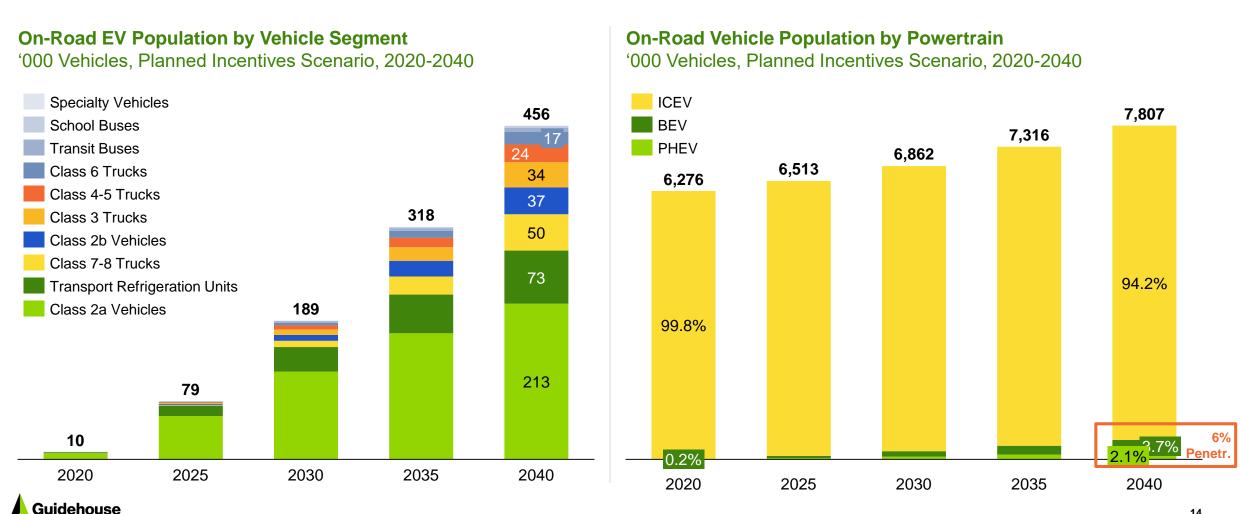
| Drivers | Description | No Incentive Scenario | Planned Incentives Scenario | Regulatory Target Scenario |
|--------------------------------------------|--------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Incentives | Dollar per EV tax incentive (\$) | Any existing and planned California incentives discontinued | California incentive policies currently existing and planned (AFDC, Off-Road Vehicle Industry) | Additional "cash on the hood" incentive per vehicle covering 50% of incremental cost of EV over ICEV1 |
| Battery Costs | Battery pack costs (\$ per kWh) | Guidehouse Insights higher-bound battery cost forecast (leading to increased EV operating costs) | Guidehouse Insights base battery cost forecast | Guidehouse Insights lower-bound battery cost forecast (leading to decreased EV operating costs) |
| Fuel Prices | Gasoline and diesel prices (\$ per gallon) | 25% lower gasoline and diesel prices vs. base (leading to decreased operating ICEV costs) | AAA California average base assumption, adjusted for inflation | 75% higher gasoline and diesel prices vs. base (leading to increased operating ICEV costs) |
| Consumer Awareness and Acceptance | Marketing and outreach influencing customer familiarity (i.e., public awareness / acceptance), prerequisite for adoption | One-third lower consumer awareness and acceptance vs. base (leading to decreased EV adoption) | Guidehouse Insights base assumption, calibrated to California's historical consumer awareness metrics | One-third higher consumer awareness and acceptance vs. base (leading to increased EV adoption) ¹ |
| Regulations | Policies regulating ICEVs and EVs | Penalties paid in lieu of adoption per ZEV, ACT, ACT Fleet, ICT, and TRU rules | Penalties paid in lieu of adoption per ZEV, ACT, ACT Fleet, ICT, and TRU rules | Adoption consistent with ZEV, ACT, ACT Fleet, ICT, TRU, and Heavy- Duty Diesel Vehicles rules, and reinstated CAFE standards |



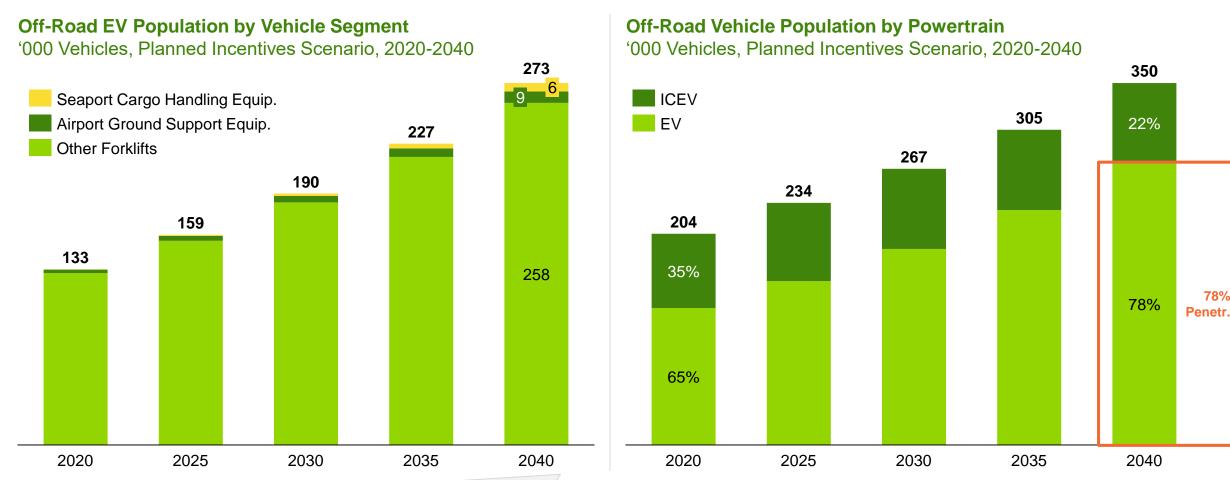
Planned Incentives Scenario: Circa 41,000 non-light duty, on-road EV annual sales in 2040 (12% market share)



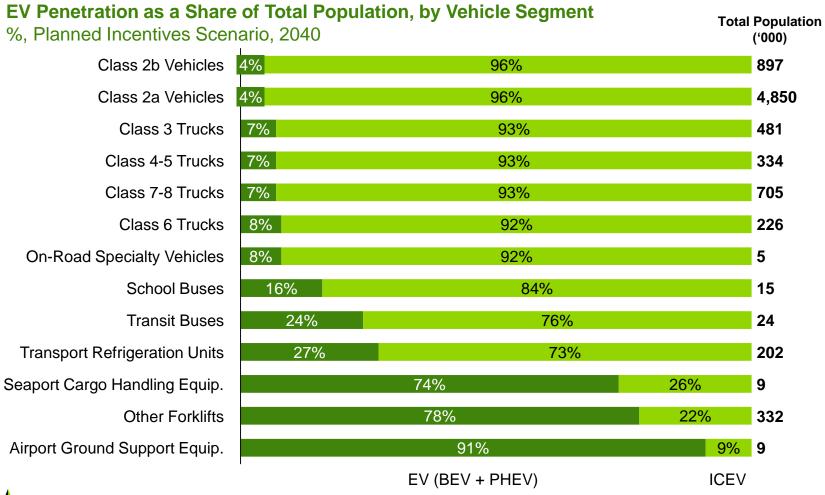
Planned Incentives Scenario: Over 456,000 non-light duty, on-road EVs expected by 2040 (6% penetration)



Planned Incentives Scenario: Circa 273,000 off-road EVs expected by 2040 (78% penetration)



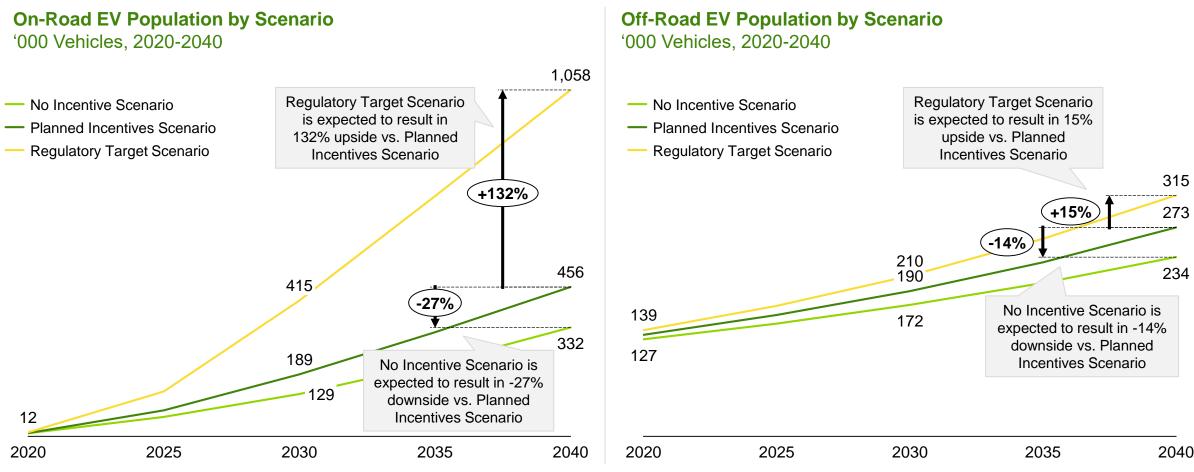
Planned Incentives Scenario: EV penetration by 2040 ranges by vehicle segment between 4% and 91%



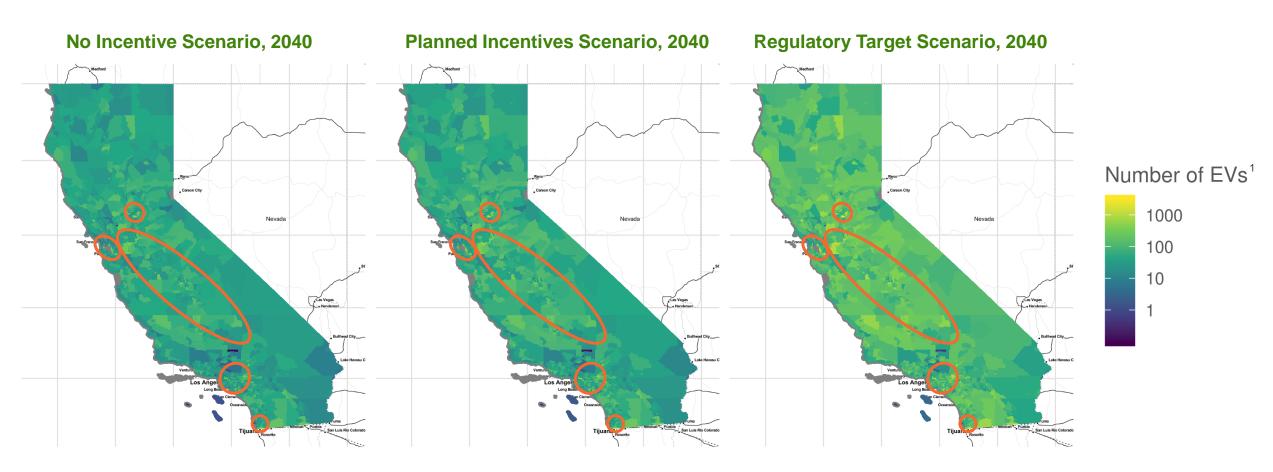
- Airport Ground Support **Equipment and Other Forklifts** are vehicle segments with highest expected EV penetration by 2040, due to relatively high EV population to date and wider vehicle availability.
- Class 2a Vehicles and Class 2b **Vehicles** are vehicle segments with **lowest** expected EV penetration by 2040, based on **EMFAC** and CARB vehicle forecasts. However, low relative EV penetration still means large absolute numbers given total vehicle segment population.



Regulatory Target Scenario: 132% upside for on-road and 15% for off-road vehicles vs. Planned Incentives Scenario

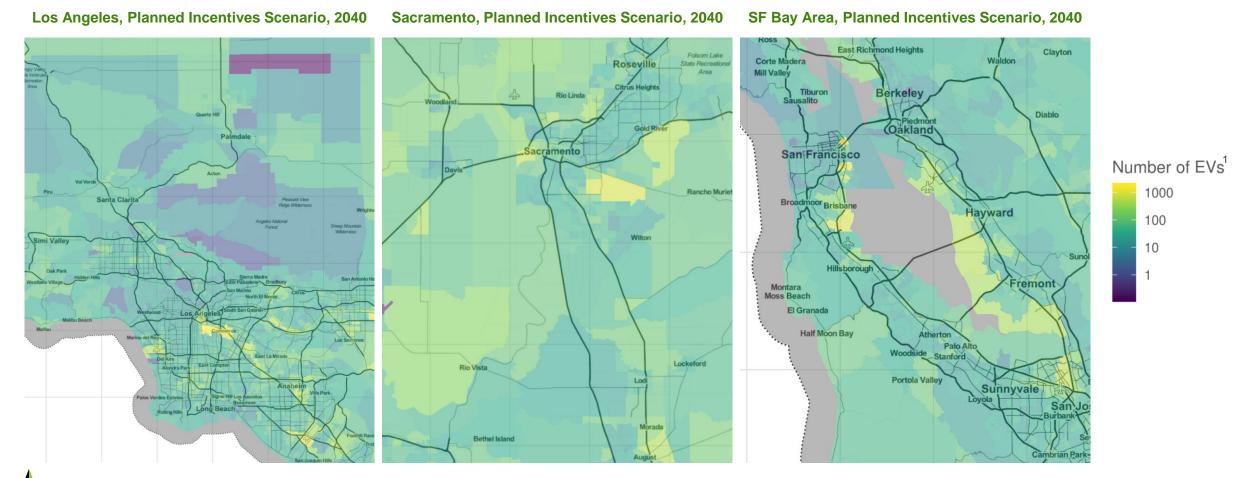


Non-light duty, on-road EV adoption is expected to be spread across major metro areas, ports and Central Valley





Los Angeles, Sacramento, and San Francisco Bay Area are metro areas expecting higher on-road EV adoption





EV charging site configuration overview



Small

Public Hub



Private Depot

Location

Site location was determined based on highway annual average daily traffic (AADT)

Site location was determined based on where vehicle is registered

| | _ |
|---|----|
| S | ze |

| | Site |
|--------|-------|
| | Oile |
| Medium | base |
| | at ea |
| Large | |

sizes were determined ed on highway traffic demand ach site

Medium Large

Small

Site sizes were determined based on number of vehicles registered in each tract



Infrastructure charging needs differ by vehicle segment and site type

Charging Port Ratio Needed per 1,000 Vehicles¹, Planned Incentives Scenario, 2040

| | | | • | |
|----------------------------------|-----------------------|--------------------------|--------------------|-----------------------|
| Vehicle Segment | DCFC Private Depot | Level 2 Private Depot | DCFC Public Hub | Level 2 Public Hub |
| Class 2a Vehicles | 5 | 610 | 3 | 20 |
| Class 2b Vehicles | 5 | 610 | 3 | 20 |
| Class 3 Trucks | 270 | 250 | 60 | 30 |
| Class 4-5 Trucks | 270 | 250 | 60 | 30 |
| Class 6 Trucks | 280 | 250 | 60 | 30 |
| Class 7-8 Trucks | 870 | 0 | 110 | 30 |
| School Buses | 120 | 650 | 0 | 0 |
| Transit Buses | 730 | 15 | 0 | 0 |
| On-Road Specialty Vehicles | 560 | 130 | 80 | 30 |
| In-State TRUs | 0 | 870 | 110 | 30 |
| Airport Ground Support Equipment | 500 | 270 | 0 | 0 |
| Seaport Cargo Handling Equipment | 500 | 270 | 0 | 0 |
| Other Forklifts | 0 | 770 | 0 | 0 |
| | | | | |

- Private charging is expected to fulfil the majority of charging needs for all use cases, driven by convenience and customer preference.
- Level 2 charging is expected to continue to play a key role for Class 2 Vehicles, however, **DCFC** will be key for Class 3 Trucks and above, as well as for off-road segments.
- Heavier-duty vehicle segments such as Class 7-8 Trucks are expected to rely primarily on DCFC.



Site configurations for Class 2a-2b Vehicles

| Site Type ⁴ | Site Size | Illustrative Use Case | Average Port Count ¹ | Average Rated kW ² | Total Site Count | Total Rated MW ³ |
|---------------------------|-----------|----------------------------------------------------------------------------|------------------------------------|-------------------------------|---------------------|--------------------------------|
| DCFC | Large | Public hub station with 15+ chargers at high-traffic suburban highway exit | 1 | 172 | 588 | 77.3 |
| Public | Medium | Public hub station with 5-15 chargers along public corridor | <1 | 170 | 955 | 24.3 |
| Hub | Small | Public hub station with <5 chargers on rural highway | <0.1 | 169 | 1,416 | 14.3 |
| Level 2 | Large | Public hub station with 15+ chargers at high-traffic suburban highway exit | 5 | 13 | 588 | 38.9 |
| Public | Medium | Public hub station with 5-15 chargers along public corridor | 1 | 12 | 955 | 11.7 |
| Hub | Small | Public hub station with <5 chargers on rural highway | <1 | 12 | 1,416 | 6.3 |
| DCFC | Large | 50+ rental car fleet | 1 | 161 | 550 | 93.2 |
| Private | Medium | 5-10 unit multifamily complex with shared chargers | <1 | 161 | 2,546 | 59.9 |
| Depot | Small | 3-truck fleet owned by small contractor | <0.1 | 161 | 19,999 | 50.2 |
| Level 2 | Large | 50+ delivery van fleet | 3 | 11 | 1,394 | 49.4 |
| Private | Medium | 5-10 unit workplace charging for mid-sized employer | 1 | 11 | 8,311 | 46.9 |
| Depot | Small | Single truck owned by individual contractor | 1 | 11 | 284,386 | 1,584.0 |

^{4.} Class 2a-2b Vehicles are expected to use some Level 1 charging, which would come in addition to the charging needs displayed here.



^{1.} Average Port Count is stacking across vehicle segments and technologies, i.e., ports for multiple vehicle segments are expected to be co-located, resulting in an actual site having a summed up port count from all segments served.

^{2.} Average Rated kW is the average charger rated capacity accounting for charger levels ranging from 3.6 kW to 19.2 kW for Level 2 and from 50 kW to 300 kW for DCFC.

^{3.} Total Rated MW is the result of Average Port Count x Average Rated kW x Total Site Count, not discounted for any load management, and is therefore different from any grid systemwide coincident / noncoincident peak calculation. See modeling assumptions for further detail.

Site configurations for Class 2a Vehicles

This table is a breakout of the Class 2a-2b Vehicles table.

| Site Type ⁴ | Site Size | Illustrative Use Case | Average Port Count ¹ | Average Rated kW ² | Total Site Count | Total Rated MW ³ |
|---------------------------|-----------|----------------------------------------------------------------------------|------------------------------------|-------------------------------|---------------------|--------------------------------|
| DCFC Public | Large | Public hub station with 15+ chargers at high-traffic suburban highway exit | 1 | 173 | 588 | 72.2 |
| | Medium | Public hub station with 5-15 chargers along public corridor | <1 | 173 | 955 | 18.8 |
| Hub | Small | Public hub station with <5 chargers on rural highway | <1 | 173 | 1,416 | 8.4 |
| Level 2 | Large | Public hub station with 15+ chargers at high-traffic suburban highway exit | 5 | 13 | 588 | 36.3 |
| Public | Medium | Public hub station with 5-15 chargers along public corridor | 1 | 13 | 955 | 8.8 |
| Hub | Small | Public hub station with <5 chargers on rural highway | <1 | 13 | 1,416 | 3.5 |
| DCFC | Large | 50+ rental car fleet | 1 | 159 | 375 | 78.4 |
| Private | Medium | 5-10 unit multifamily complex with shared chargers | <1 | 159 | 1,736 | 50.4 |
| Depot | Small | 3-truck fleet owned by small contractor | <1 | 159 | 13,638 | 42.3 |
| Level 2 Private | Large | 50+ delivery van fleet | 4 | 11 | 952 | 41.6 |
| | Medium | 5-10 unit workplace charging for mid-sized employer | 1 | 11 | 5,668 | 39.5 |
| Depot | Small | Single truck owned by individual contractor | <1 | 11 | 244,872 | 1,336.0 |

^{4.} Class 2a-2b Vehicles are expected to use some Level 1 charging, which would come in addition to the charging needs displayed here.



^{1.} Average Port Count is stacking across vehicle segments and technologies, i.e., ports for multiple vehicle segments are expected to be co-located, resulting in an actual site having a summed up port count from all segments served.

^{2.} Average Rated kW is the average charger rated capacity accounting for charger levels ranging from 3.6 kW to 19.2 kW for Level 2 and from 50 kW to 300 kW for DCFC.

^{3.} Total Rated MW is the result of Average Port Count x Average Rated kW x Total Site Count, not discounted for any load management, and is therefore different from any grid systemwide coincident / noncoincident peak calculation. See modeling assumptions for further detail.

This table is a breakout of the Class 2a-2b Vehicles table.

| Site Size | Illustrative Use Case | Average Port Count ¹ | Average Rated kW ² | Total Site Count | Total Rated MW ³ |
|-----------|------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------|
| Large | Public hub station with 15+ chargers at high-traffic suburban highway exit | <1 | 164 | 588 | 5.0 |
| Medium | Public hub station with 5-15 chargers along public corridor | <1 | 164 | 955 | 5.4 |
| Small | Public hub station with <5 chargers on rural highway | <1 | 164 | 1,416 | 5.8 |
| Large | Public hub station with 15+ chargers at high-traffic suburban highway exit | <1 | 12 | 588 | 2.6 |
| Medium | Public hub station with 5-15 chargers along public corridor | <1 | 12 | 955 | 2.8 |
| Small | Public hub station with <5 chargers on rural highway | <1 | 12 | 1,416 | 2.8 |
| Large | 50+ rental car fleet | <1 | 174 | 349 | 14.9 |
| Medium | 5-10 unit multifamily complex with shared chargers | <1 | 174 | 1,619 | 9.5 |
| Small | 3-truck fleet owned by small contractor | <1 | 173 | 12,723 | 8.0 |
| Large | 50+ delivery van fleet | 1 | 12 | 885 | 7.8 |
| Medium | 5-10 unit workplace charging for mid-sized employer | <1 | 12 | 5,285 | 7.4 |
| Small | Single truck owned by individual contractor | <1 | 12 | 79,028 | 248.0 |
| | Large Medium Small Large Medium Small Large Medium Small Large Medium Medium | LargePublic hub station with 15+ chargers at high-traffic suburban highway exitMediumPublic hub station with 5-15 chargers along public corridorSmallPublic hub station with <5 chargers on rural highwayLargePublic hub station with 15+ chargers at high-traffic suburban highway exitMediumPublic hub station with 5-15 chargers along public corridorSmallPublic hub station with <5 chargers on rural highwayLarge50+ rental car fleetMedium5-10 unit multifamily complex with shared chargersSmall3-truck fleet owned by small contractorLarge50+ delivery van fleetMedium5-10 unit workplace charging for mid-sized employer | Site SizeIllustrative Use CaseCount¹LargePublic hub station with 15+ chargers at high-traffic suburban highway exit<1 | Site SizeIllustrative Use CaseCount¹kW²LargePublic hub station with 15+ chargers at high-traffic suburban highway exit<1 | Site SizeIllustrative Use CaseCount¹kW²Count¹LargePublic hub station with 15+ chargers at high-traffic suburban highway exit<1 |

^{4.} Class 2a-2b Vehicles are expected to use some Level 1 charging, which would come in addition to the charging needs displayed here.



^{1.} Average Port Count is stacking across vehicle segments and technologies, i.e., ports for multiple vehicle segments are expected to be co-located, resulting in an actual site having a summed up port count from all segments served.

^{2.} Average Rated kW is the average charger rated capacity accounting for charger levels ranging from 3.6 kW to 19.2 kW for Level 2 and from 50 kW to 300 kW for DCFC.

^{3.} Total Rated MW is the result of Average Port Count x Average Rated kW x Total Site Count, not discounted for any load management, and is therefore different from any grid systemwide coincident / noncoincident peak calculation. See modeling assumptions for further detail.

Site configurations for Class 3-6 Trucks + On-Road **Specialty Vehicles**

| Site Type | Site Size | Illustrative Use Case | Average Port Count ¹ | Average Rated kW ² | Total Site Count | Total Rated MW ³ |
|-----------|-----------|----------------------------------------------------------------------------|------------------------------------|-------------------------------|---------------------|-----------------------------|
| DCFC | Large | Public hub station with 15+ chargers at high-traffic suburban highway exit | 33 | 207 | 107 | 734.2 |
| Public | Medium | Public hub station with 5-15 chargers along public corridor | 4 | 207 | 174 | 156.2 |
| Hub | Small | Public hub station with <5 chargers on rural highway | 1 | 207 | 258 | 27.6 |
| Level 2 | Large | Public hub station with 15+ chargers at high-traffic suburban highway exit | 18 | 15 | 107 | 27. 8 |
| Public | Medium | Public hub station with 5-15 chargers along public corridor | 2 | 15 | 174 | 5.9 |
| Hub | Small | Public hub station with <5 chargers on rural highway | <1 | 15 | 258 | 1.0 |
| DCFC | Large | 10+ delivery van / rack truck fleet | 11 | 214 | 79 | 178.9 |
| Private | Medium | 5-10 delivery van / rack truck fleet owned by local contractor | 10 | 214 | 406 | 823.5 |
| Depot | Small | 3-truck fleet owned by small contractor | 3 | 214 | 5,453 | 3479.2 |
| Level 2 | Large | 10+ delivery van / rack truck fleet | 5 | 15 | 140 | 11.3 |
| Private | Medium | 5-10 delivery van / rack truck fleet owned by local contractor | 5 | 15 | 725 | 52.4 |
| Depot | Small | Single truck owned by individual contractor | 2 | 15 | 9,706 | 220.4 |

^{3.} Total Rated MW is the result of Average Port Count x Average Rated kW x Total Site Count, not discounted for any load management, and is therefore different from any grid systemwide coincident / noncoincident peak calculation. See modeling assumptions for further detail.



^{1.} Average Port Count is stacking across vehicle segments and technologies, i.e., ports for multiple vehicle segments are expected to be co-located, resulting in an actual site having a summed up port count from all seaments served.

^{2.} Average Rated kW is the average charger rated capacity accounting for charger levels ranging from 9.3 kW to 19.2 kW for Level 2 and from 100 kW to 300 kW for DCFC.

This table is a breakout of the Class 3-6 Trucks + On-Road Specialty Vehicles table.

| Site Size | Illustrative Use Case | Average Port Count ¹ | Average Rated kW ² | Total Site Count | Total Rated MW ³ |
|-----------|------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Large | Public hub station with 15+ chargers at high-traffic suburban highway exit | 15 | 208 | 107 | 330.6 |
| Medium | Public hub station with 5-15 chargers along public corridor | 2 | 208 | 174 | 70.3 |
| Small | Public hub station with <5 chargers on rural highway | <1 | 208 | 258 | 12.4 |
| Large | Public hub station with 15+ chargers at high-traffic suburban highway exit | 8 | 15 | 107 | 12.5 |
| Medium | Public hub station with 5-15 chargers along public corridor | 1 | 15 | 174 | 2.7 |
| Small | Public hub station with <5 chargers on rural highway | <1 | 15 | 258 | 0.5 |
| Large | 10+ delivery van fleet | 8 | 213 | 46 | 75.9 |
| Medium | 5-10 delivery van fleet owned by local contractor | 7 | 213 | 205 | 318.5 |
| Small | 3-truck fleet owned by small contractor | 3 | 213 | 2,638 | 1,609.0 |
| Large | 10+ delivery van fleet | 4 | 15 | 84 | 4.9 |
| Medium | 5-10 delivery van fleet owned by local contractor | 4 | 15 | 369 | 20.4 |
| Small | Single truck owned by individual contractor | 11 | 15 | 4,773 | 103.3 |
| | Large Medium Small Large Medium Small Large Medium Small Large Medium Medium | LargePublic hub station with 15+ chargers at high-traffic suburban highway exitMediumPublic hub station with 5-15 chargers along public corridorSmallPublic hub station with <5 chargers on rural highwayLargePublic hub station with 15+ chargers at high-traffic suburban highway exitMediumPublic hub station with 5-15 chargers along public corridorSmallPublic hub station with <5 chargers on rural highwayLarge10+ delivery van fleetMedium5-10 delivery van fleet owned by local contractorSmall3-truck fleet owned by small contractorLarge10+ delivery van fleetMedium5-10 delivery van fleet owned by local contractor | Site SizeIllustrative Use CaseCount¹LargePublic hub station with 15+ chargers at high-traffic suburban highway exit15MediumPublic hub station with 5-15 chargers along public corridor2SmallPublic hub station with <5 chargers on rural highway | Site SizeIllustrative Use CaseCount¹kW²LargePublic hub station with 15+ chargers at high-traffic suburban highway exit15208MediumPublic hub station with 5-15 chargers along public corridor2208SmallPublic hub station with 5-15 chargers on rural highway<1 | Site SizeIllustrative Use CaseCount¹kW²Count¹LargePublic hub station with 15+ chargers at high-traffic suburban highway exit15208107MediumPublic hub station with 5-15 chargers along public corridor2208174SmallPublic hub station with <5 chargers on rural highway |

^{3.} Total Rated MW is the result of Average Port Count x Average Rated kW x Total Site Count, not discounted for any load management, and is therefore different from any grid systemwide coincident / noncoincident peak calculation. See modeling assumptions for further detail.



^{1.} Average Port Count is stacking across vehicle segments and technologies, i.e., ports for multiple vehicle segments are expected to be co-located, resulting in an actual site having a summed up port count from all segments served.

^{2.} Average Rated kW is the average charger rated capacity accounting for charger levels ranging from 9.3 kW to 19.2 kW for Level 2 and from 100 kW to 300 kW for DCFC.

This table is a breakout of the Class 3-6 Trucks + On-Road Specialty Vehicles table.

| Site Type | Site Size | Illustrative Use Case | Average Port Count ¹ | Average Rated kW ² | Total Site Count | Total Rated MW ³ |
|------------------|-----------|----------------------------------------------------------------------------|------------------------------------|-------------------------------|---------------------|--------------------------------|
| DCFC | Large | Public hub station with 15+ chargers at high-traffic suburban highway exit | 11 | 207 | 107 | 233.5 |
| Public | Medium | Public hub station with 5-15 chargers along public corridor | 1 | 207 | 174 | 49.7 |
| Hub | Small | Public hub station with <5 chargers on rural highway | <1 | 207 | 258 | 8.8 |
| Level 2 | Large | Public hub station with 15+ chargers at high-traffic suburban highway exit | 6 | 15 | 107 | 8.8 |
| Public | Medium | Public hub station with 5-15 chargers along public corridor | 1 | 15 | 174 | 1.9 |
| Hub | Small | Public hub station with <5 chargers on rural highway | <1 | 15 | 258 | 0.3 |
| DCFC | Large | 10+ delivery van fleet | 8 | 213 | 32 | 58.1 |
| Private | Medium | 5-10 delivery van fleet owned by local contractor | 7 | 213 | 191 | 288.4 |
| Depot | Small | 3-truck fleet owned by small contractor | 2 | 213 | 2,556 | 1,069.1 |
| Level 2 | Large | 10+ delivery van fleet | 4 | 15 | 58 | 3.7 |
| Private Depot | Medium | 5-10 delivery van fleet owned by local contractor | 4 | 15 | 344 | 18.5 |
| | Small | Single truck owned by individual contractor | 1 | 15 | 4,626 | 68.6 |

^{3.} Total Rated MW is the result of Average Port Count x Average Rated kW x Total Site Count, not discounted for any load management, and is therefore different from any grid systemwide coincident / noncoincident peak calculation. See modeling assumptions for further detail.



^{1.} Average Port Count is stacking across vehicle segments and technologies, i.e., ports for multiple vehicle segments are expected to be co-located, resulting in an actual site having a summed up port count from all segments served.

^{2.} Average Rated kW is the average charger rated capacity accounting for charger levels ranging from 9.3 kW to 19.2 kW for Level 2 and from 100 kW to 300 kW for DCFC.

This table is a breakout of the Class 3-6 Trucks + On-Road Specialty Vehicles table.

| Site Type | Site Size | Illustrative Use Case | Average Port Count ¹ | Average Rated kW ² | Total Site Count | Total Rated MW ³ |
|-----------|-----------|----------------------------------------------------------------------------|------------------------------------|-------------------------------|---------------------|-----------------------------|
| DCFC | Large | Public hub station with 15+ chargers at high-traffic suburban highway exit | 7 | 207 | 107 | 164.9 |
| Public | Medium | Public hub station with 5-15 chargers along public corridor | 1 | 207 | 174 | 35.1 |
| Hub | Small | Public hub station with <5 chargers on rural highway | <1 | 207 | 258 | 6.2 |
| Level 2 | Large | Public hub station with 15+ chargers at high-traffic suburban highway exit | 4 | 15 | 107 | 6.2 |
| Public | Medium | Public hub station with 5-15 chargers along public corridor | 1 | 15 | 174 | 1.3 |
| Hub | Small | Public hub station with <5 chargers on rural highway | <1 | 15 | 258 | 0.2 |
| DCFC | Large | 10+ rack truck fleet | 8 | 213 | 24 | 41.2 |
| Private | Medium | 5-10 rack truck fleet owned by local contractor | 5 | 213 | 188 | 209.8 |
| Depot | Small | 3-truck fleet owned by small contracting business | 1 | 213 | 2,600 | 749.3 |
| Level 2 | Large | 10+ rack truck fleet | 4 | 15 | 44 | 2.6 |
| Private | Medium | 5-10 rack truck fleet owned by local contractor | 3 | 15 | 337 | 13.4 |
| Depot | Small | Single truck owned by individual contractor | 1 | 15 | 4,676 | 47.8 |

^{3.} Total Rated MW is the result of Average Port Count x Average Rated kW x Total Site Count, not discounted for any load management, and is therefore different from any grid systemwide coincident / noncoincident peak calculation. See modeling assumptions for further detail.



^{1.} Average Port Count is stacking across vehicle segments and technologies, i.e., ports for multiple vehicle segments are expected to be co-located, resulting in an actual site having a summed up port count from all segments served.

^{2.} Average Rated kW is the average charger rated capacity accounting for charger levels ranging from 9.3 kW to 19.2 kW for Level 2 and from 100 kW to 300 kW for DCFC.

Site configurations for Class 7-8 Trucks + Transport **Refrigeration Units**

This table is a breakout of the Class 7-8 Trucks + Transport Refrigeration Units table.

| Site Type | Site Size | Illustrative Use Case | Average Port Count ¹ | Average Rated kW ² | Total Site Count | Total Rated MW ³ |
|-----------|-----------|----------------------------------------------------------------------------|------------------------------------|-------------------------------|---------------------|--------------------------------|
| DCFC | Large | Public hub station with 15+ chargers at high-traffic suburban highway exit | 109 | 203 | 79 | 1742.5 |
| Public | Medium | Public hub station with 5-15 chargers along public corridor | 14 | 203 | 128 | 370.7 |
| Hub | Small | Public hub station with <5 chargers on rural highway | 2 | 203 | 190 | 65.4 |
| Level 2 | Large | Public hub station with 15+ chargers at high-traffic suburban highway exit | 32 | 14 | 79 | 36.6 |
| Public | Medium | Public hub station with 5-15 chargers along public corridor | 4 | 14 | 128 | 7.8 |
| Hub | Small | Public hub station with <5 chargers on rural highway | 1 | 14 | 190 | 1.4 |
| DCFC | Large | 50+ freight truck fleet | 50 | 214 | 29 | 306.2 |
| Private | Medium | 20-50 freight truck fleet | 47 | 214 | 178 | 1791.7 |
| Depot | Small | <20 freight truck fleet | 12 | 214 | 2,715 | 7134. 8 |
| Level 2 | Large | 10+ transport refrigeration unit fleet | 15 | 14 | 2,282 | 491.6 |
| Private | Medium | 2-10 transport refrigeration unit fleet | 2 | 14 | 3,892 | 98.1 |
| Depot | Small | 1-2 transport refrigeration unit fleet | 1 | 14 | 5,175 | 65.7 |
| | | | | | | |

^{3.} Total Rated MW is the result of Average Port Count x Average Rated kW x Total Site Count, not discounted for any load management, and is therefore different from any grid systemwide coincident / noncoincident peak calculation. See modeling assumptions for further detail.



^{1.} Average Port Count is stacking across vehicle segments and technologies, i.e., ports for multiple vehicle segments are expected to be co-located, resulting in an actual site having a summed up port count from all seaments served.

^{2.} Average Rated kW is the average charger rated capacity accounting for charger levels ranging from 9.3 kW to 19.2 kW for Level 2 and from 100 kW to 300 kW for DCFC.

Site configurations for Class 7-8 Trucks

| Site Type | Site Size | Illustrative Use Case | Average Port Count ¹ | Average Rated kW ² | Total Site Count | Total Rated MW ³ |
|-----------|-----------|----------------------------------------------------------------------------|------------------------------------|-------------------------------|---------------------|--------------------------------|
| DCFC | Large | Public hub station with 15+ chargers at high-traffic suburban highway exit | 53 | 210 | 79 | 878.3 |
| Public | Medium | Public hub station with 5-15 chargers along public corridor | 7 | 210 | 128 | 186.8 |
| Hub | Small | Public hub station with <5 chargers on rural highway | 1 | 210 | 190 | 33.0 |
| Level 2 | Large | Public hub station with 15+ chargers at high-traffic suburban highway exit | 16 | 15 | 79 | 18.3 |
| Public | Medium | Public hub station with 5-15 chargers along public corridor | 2 | 15 | 128 | 3.9 |
| Hub | Small | Public hub station with <5 chargers on rural highway | <1 | 15 | 190 | 0.7 |
| DCFC | Large | 50+ freight truck fleet | 50 | 214 | 29 | 306.2 |
| Private | Medium | 20-50 freight truck fleet | 47 | 214 | 178 | 1,791.7 |
| Depot | Small | <20 freight truck fleet | 12 | 214 | 2,715 | 7,134.8 |
| Level 2 | Large | - | - | - | - | - |
| Private | Medium | - | - | - | - | - |
| Depot | Small | - | - | - | - | - |

^{3.} Total Rated MW is the result of Average Port Count x Average Rated kW x Total Site Count, not discounted for any load management, and is therefore different from any grid systemwide coincident / noncoincident peak calculation. See modeling assumptions for further detail.



^{1.} Average Port Count is stacking across vehicle segments and technologies, i.e., ports for multiple vehicle segments are expected to be co-located, resulting in an actual site having a summed up port count from all segments served.

^{2.} Average Rated kW is the average charger rated capacity accounting for charger levels ranging from 9.3 kW to 19.2 kW for Level 2 and from 100 kW to 300 kW for DCFC.

Site configurations for School Buses

| Site Type | Site Size | Illustrative Use Case | Average Port Count ¹ | Average Rated kW ² | Total Site Count | Total Rated MW ³ |
|-----------|-----------|---------------------------------------------------------|------------------------------------|-------------------------------|---------------------|--------------------------------|
| DCFC | Large | - | - | - | - | - |
| Public | Medium | - | - | - | - | - |
| Hub | Small | - | - | - | - | - |
| Level 2 | Large | - | - | - | - | - |
| Public | Medium | - | - | - | - | - |
| Hub | Small | - | - | - | - | - |
| DCFC | Large | 10+ school bus fleet owned by large school district | 13 | 50 | 1 | 0.7 |
| Private | Medium | 5-10 school bus fleet owned by mid-size school district | 1 | 50 | 117 | 6.3 |
| Depot | Small | 1-2 school bus fleet owned by small school district | <1 | 50 | 6,403 | 7.6 |
| Level 2 | Large | 10+ school bus fleet owned by large school district | 69 | 15 | 1 | 1.0 |
| Private | Medium | 5-10 school bus fleet owned by mid-size school district | 6 | 15 | 117 | 9.9 |
| Depot | Small | 1-2 school bus fleet owned by small school district | <1 | 15 | 6,403 | 12.1 |

^{3.} Total Rated MW is the result of Average Port Count x Average Rated kW x Total Site Count, not discounted for any load management, and is therefore different from any grid systemwide coincident / noncoincident peak calculation. See modeling assumptions for further detail.



^{1.} Average Port Count is stacking across vehicle segments and technologies, i.e., ports for multiple vehicle segments are expected to be co-located, resulting in an actual site having a summed up port count from all segments served.

^{2.} Average Rated kW is the average charger rated capacity accounting for charger levels ranging from 9.3 kW to 19.2 kW for Level 2 and 50 kW for DCFC.

Site configurations for Transit Buses

| Site Type | Site Size | Illustrative Use Case | Average Port Count ¹ | Average Rated kW ² | Total Site Count | Total Rated MW ³ |
|-----------|-----------|----------------------------------------------------------------|------------------------------------|-------------------------------|---------------------|--------------------------------|
| DCFC | Large | - | - | - | - | - |
| Public | Medium | - | - | - | - | - |
| Hub | Small | - | - | - | - | - |
| Level 2 | Large | - | - | - | - | - |
| Public | Medium | - | - | - | - | - |
| Hub | Small | - | - | - | - | - |
| DCFC | Large | 10+ transit bus fleet owned by large public transit agency | 121 | 207 | 17 | 423.9 |
| Private | Medium | 5-10 transit bus fleet owned by mid-size public transit agency | 9 | 207 | 184 | 325.8 |
| Depot | Small | 1-2 transit bus fleet owned by small public transit agency | <1 | 207 | 6,891 | 137.3 |
| Level 2 | Large | 10+ transit bus fleet owned by large public transit agency | 2 | 14 | 17 | 0.5 |
| Private | Medium | 5-10 transit bus fleet owned by mid-size public transit agency | <1 | 14 | 184 | 0.4 |
| Depot | Small | 1-2 transit bus fleet owned by small public transit agency | <1 | 14 | 6,891 | 0.2 |

^{3.} Total Rated MW is the result of Average Port Count x Average Rated kW x Total Site Count, not discounted for any load management, and is therefore different from any grid systemwide coincident / noncoincident peak calculation. See modeling assumptions for further detail.



^{1.} Average Port Count is stacking across vehicle segments and technologies, i.e., ports for multiple vehicle segments are expected to be co-located, resulting in an actual site having a summed up port count from all

^{2.} Average Rated kW is the average charger rated capacity accounting for charger levels ranging from 9.3 kW to 19.2 kW for Level 2 and from 100 kW to 300 kW for DCFC.

Site configurations for On-Road Specialty Vehicles

This table is a breakout of the Class 3-6 Trucks + On-Road Specialty Vehicles table.

| Site Type | Site Size | Illustrative Use Case | Average Port Count ¹ | Average Rated kW ² | Total Site Count | Total Rated MW ³ |
|-----------|-----------|---------------------------------------------------------------------------------------|------------------------------------|-------------------------------|---------------------|-----------------------------|
| DCFC | Large | Public hub station with 15+ chargers co-located at high-traffic suburban highway exit | <1 | 208 | 107 | 5.1 |
| Public | Medium | Public hub station with 5-15 chargers along public corridor | <1 | 208 | 174 | 1.1 |
| Hub | Small | Public hub station with <5 chargers specifically for specialty use case | <1 | 208 | 258 | 0.2 |
| Level 2 | Large | Public hub station with 15+ chargers co-located at high-traffic suburban highway exit | <1 | 15 | 107 | 0.1 |
| Public | Medium | Public hub station with 5-15 chargers along public corridor | <1 | 15 | 174 | <0.1 |
| Hub | Small | Public hub station with <5 chargers specifically for specialty use case | <1 | 15 | 258 | <0.1 |
| DCFC | Large | City fleet of 10 refuse trucks | 2 | 259 | 8 | 3.6 |
| Private | Medium | Mid-size hospital with two electric ambulances and few ICEVs | 1 | 281 | 24 | 6.8 |
| Depot | Small | Single rental RV charged at fleet depot site | <1 | 296 | 473 | 51.9 |
| Level 2 | Large | City fleet of 10 refuse trucks | <1 | 17 | 11 | 0.1 |
| Private | Medium | Mid-size hospital with two electric ambulances which serve in conjunction with ICEVs | <1 | 18 | 30 | 0.1 |
| Depot | Small | Individually-owned RV charged at residential site | <1 | 19 | 563 | 0.7 |
| | | | | | | |

^{3.} Total Rated MW is the result of Average Port Count x Average Rated kW x Total Site Count, not discounted for any load management, and is therefore different from any grid systemwide coincident / noncoincident peak calculation. See modeling assumptions for further detail.



^{1.} Average Port Count is stacking across vehicle segments and technologies, i.e., ports for multiple vehicle segments are expected to be co-located, resulting in an actual site having a summed up port count from all seaments served.

^{2.} Average Rated kW is the average charger rated capacity accounting for charger levels ranging from 9.3 kW to 19.2 kW for Level 2 and from 100 kW to 300 kW for DCFC.

Site configurations for In-State TRUs

This table is a breakout of the Class 7-8 Trucks + Transport Refrigeration Units table.

| Large Public hub station with 15+ chargers at high-traffic suburban highway exit 56 196 79 864.3 Public Hub Medium Public hub station with 5-15 chargers along public corridor 7 196 128 183.9 Level 2 Public Hub Small Public hub station with <5 chargers on rural highway | Site Type | Site Size | Illustrative Use Case | Average Port Count ¹ | Average Rated kW ² | Total Site Count | Total Rated MW ³ |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|-----------|----------------------------------------------------------------------------|------------------------------------|-------------------------------|---------------------|--------------------------------|
| Public Hub Medium Public hub station with 5-15 chargers along public corridor 7 196 128 183.9 Small Public hub station with <5 chargers on rural highway | DCFC | Large | Public hub station with 15+ chargers at high-traffic suburban highway exit | 56 | 196 | 79 | 864.3 |
| Level 2 | Public | Medium | Public hub station with 5-15 chargers along public corridor | 7 | 196 | 128 | 183.9 |
| Nedium Public hub station with 5-15 chargers along public corridor 2 | Hub | Small | Public hub station with <5 chargers on rural highway | 1 | 196 | 190 | 32.4 |
| Public Hub Medium Public hub station with 5-15 chargers along public corridor 2 14 128 3.9 But In | Level 2 | Large | Public hub station with 15+ chargers at high-traffic suburban highway exit | 17 | 14 | 79 | 18.3 |
| Name | Public | Medium | Public hub station with 5-15 chargers along public corridor | 2 | 14 | 128 | 3.9 |
| Medium - - - - - - - - - | Hub | Small | Public hub station with <5 chargers on rural highway | <1 | 14 | 190 | 0.7 |
| Private Depot Medium - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - | DCFC | Large | - | - | - | - | - |
| Level 2 Large 10+ transport refrigeration unit fleet 15 14 2,282 491.6 Private Depot | Private | Medium | - | - | - | - | - |
| Level 2 Medium 2-10 transport refrigeration unit fleet 2 14 3,892 98.1 Denot | Depot | Small | - | - | - | - | - |
| Private Medium 2-10 transport refrigeration unit fleet 2 14 3,892 98.1 Denot | l evel 2 | Large | 10+ transport refrigeration unit fleet | 15 | 14 | 2,282 | 491.6 |
| Small 1-2 transport refrigeration unit fleet 1 14 5,175 65.7 | Private | Medium | 2-10 transport refrigeration unit fleet | 2 | 14 | 3,892 | 98.1 |
| | Depot | Small | 1-2 transport refrigeration unit fleet | 1 | 14 | 5,175 | 65.7 |

^{3.} Total Rated MW is the result of Average Port Count x Average Rated kW x Total Site Count, not discounted for any load management, and is therefore different from any grid systemwide coincident / noncoincident peak calculation. See modeling assumptions for further detail.



^{1.} Average Port Count is stacking across vehicle segments and technologies, i.e., ports for multiple vehicle segments are expected to be co-located, resulting in an actual site having a summed up port count from all segments served.

^{2.} Average Rated kW is the average charger rated capacity accounting for charger levels ranging from 9.3 kW to 19.2 kW for Level 2 and from 100 kW to 300 kW for DCFC.

Site configurations for Airport Ground Support Equipment

| Site Type | Site Size | Illustrative Use Case | Average Port Count ¹ | Average Rated kW ² | Total Site Count | Total Rated MW ³ |
|-----------|-----------|-----------------------------------------------------------------------------|------------------------------------|-------------------------------|---------------------|--------------------------------|
| DCFC | Large | - | - | - | - | - |
| Public | Medium | - | - | - | - | - |
| Hub | Small | - | - | - | - | - |
| Level 2 | Large | - | - | - | - | - |
| Public | Medium | - | - | - | - | - |
| Hub | Small | - | - | - | - | - |
| DCFC | Large | Primary commercial service airport, e.g., Los Angeles International Airport | 1,011 | 126 | 3 | 383.5 |
| Private | Medium | Non-primary commercial service airport, e.g., Del Norte County Airport | 155 | 126 | 7 | 136.9 |
| Depot | Small | General aviation airport, e.g., Imperial County Airport | 2 | 126 | 61 | 15.5 |
| Level 2 | Large | Primary commercial service airport, e.g., Los Angeles International Airport | 560 | 14 | 3 | 22.8 |
| Private | Medium | Non-primary commercial service airport, e.g., Del Norte County Airport | 86 | 14 | 7 | 8.1 |
| Depot | Small | General aviation airport, e.g., Imperial County Airport | 1 | 14 | 61 | 0.9 |

^{3.} Total Rated MW is the result of Average Port Count x Average Rated kW x Total Site Count, not discounted for any load management, and is therefore different from any grid systemwide coincident / noncoincident peak calculation. See modeling assumptions for further detail.



^{1.} Average Port Count is stacking across vehicle segments and technologies, i.e., ports for multiple vehicle segments are expected to be co-located, resulting in an actual site having a summed up port count from all segments served.

^{2.} Average Rated kW is the average charger rated capacity accounting for charger levels ranging from 9.3 kW to 19.2 kW for Level 2 and from 100 kW to 150 kW for DCFC.

Site configurations for Seaport Cargo Handling Equipment

| Site Size | Illustrative Use Case | Average Port Count ¹ | Average Rated kW ² | Total Site Count | Total Rated MW ³ |
|-----------|------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Large | - | - | - | - | - |
| Medium | - | - | - | - | - |
| Small | - | - | - | - | - |
| Large | - | - | - | - | - |
| Medium | - | - | - | - | - |
| Small | - | - | - | - | - |
| Large | Port of Los Angeles | 145 | 128 | 12 | 231.6 |
| Medium | Humboldt Bay Harbor | 64 | 128 | 19 | 154.4 |
| Small | Port of San Luis Harbor | 6 | 128 | 30 | 22.0 |
| Large | Port of Los Angeles | 80 | 14 | 12 | 14.4 |
| Medium | Humboldt Bay Harbor | 36 | 14 | 19 | 9.6 |
| Small | Port of San Luis Harbor | 3 | 14 | 30 | 1.4 |
| | Large Medium Small Large Medium Small Large Medium Small Large Medium Medium | Large-Medium-Small-Large-Medium-Small-LargePort of Los AngelesMediumHumboldt Bay HarborSmallPort of San Luis HarborLargePort of Los AngelesMediumHumboldt Bay Harbor | Site SizeIllustrative Use CaseCount¹LargeMediumSmallLargeMediumSmallLargePort of Los Angeles145MediumHumboldt Bay Harbor64SmallPort of San Luis Harbor6LargePort of Los Angeles80MediumHumboldt Bay Harbor36 | Site Size Illustrative Use Case Count¹ kW² Large - - Medium - - Small - - Large - - Medium - - Small - - Large Port of Los Angeles 145 128 Medium Humboldt Bay Harbor 6 128 Small Port of San Luis Harbor 6 128 Large Port of Los Angeles 80 14 Medium Humboldt Bay Harbor 36 14 | Site Size Illustrative Use Case Count KW2 Count Large - - - - Medium - - - - Small - - - - Large - - - - Medium - - - - Small - - - - Large Port of Los Angeles 145 128 12 Medium Humboldt Bay Harbor 64 128 19 Small Port of San Luis Harbor 6 128 30 Large Port of Los Angeles 80 14 12 Medium Humboldt Bay Harbor 36 14 12 |

^{3.} Total Rated MW is the result of Average Port Count x Average Rated kW x Total Site Count, not discounted for any load management, and is therefore different from any grid systemwide coincident / noncoincident peak calculation. See modeling assumptions for further detail.



^{1.} Average Port Count is stacking across vehicle segments and technologies, i.e., ports for multiple vehicle segments are expected to be co-located, resulting in an actual site having a summed up port count from all

^{2.} Average Rated kW is the average charger rated capacity accounting for charger levels ranging from 9.3 kW to 19.2 kW for Level 2 and from 100 kW to 150 kW for DCFC.

Site configurations for Other Forklifts

| Site Type | Site Size | Illustrative Use Case | Average Port Count ¹ | Average Rated kW ² | Total Site Count | Total Rated MW ³ |
|-----------|-----------|---------------------------------------|------------------------------------|-------------------------------|---------------------|--------------------------------|
| DCFC | Large | - | - | - | - | - |
| Public | Medium | - | - | - | - | - |
| Hub | Small | - | - | - | - | - |
| Level 2 | Large | - | - | - | - | - |
| Public | Medium | - | - | - | - | - |
| Hub | Small | - | - | - | - | - |
| DCFC | Large | - | - | - | - | - |
| Private | Medium | - | - | - | - | - |
| Depot | Small | - | - | - | - | - |
| Level 2 | Large | Warehouse with 100+ forklifts | 1,068 | 14 | 36 | 540.5 |
| Private | Medium | Warehouse with 10-100 forklifts | 53 | 14 | 1,410 | 1,042.0 |
| Depot | Small | Warehouse with less than 10 forklifts | 3 | 14 | 26,379 | 1,183.6 |

^{3.} Total Rated MW is the result of Average Port Count x Average Rated kW x Total Site Count, not discounted for any load management, and is therefore different from any grid systemwide coincident / noncoincident peak calculation. See modeling assumptions for further detail.

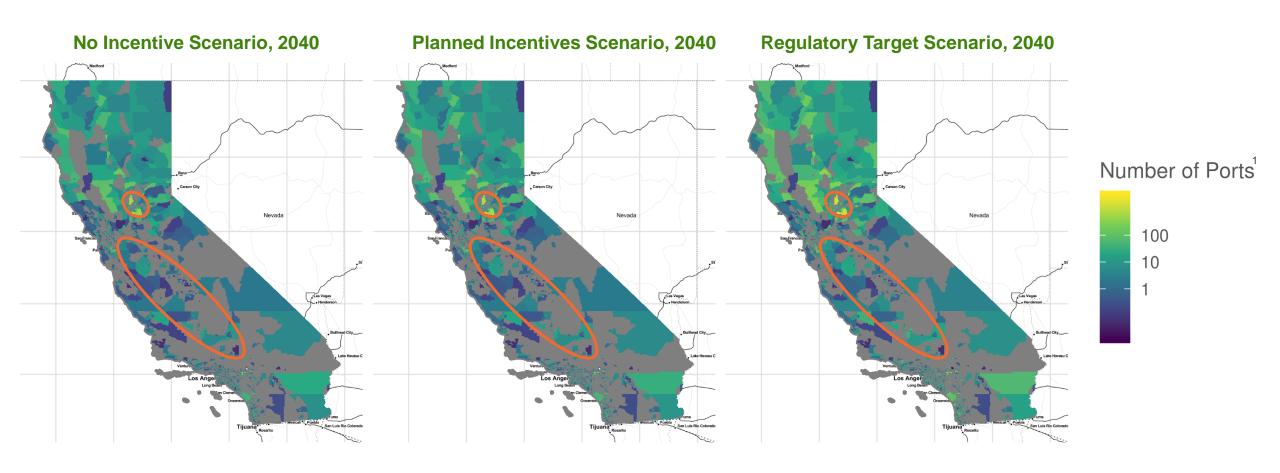


^{1.} Average Port Count is stacking across vehicle segments and technologies, i.e., ports for multiple vehicle segments are expected to be co-located, resulting in an actual site having a summed up port count from all segments served.

^{2.} Average Rated kW is the average charger rated capacity accounting for charger levels ranging from 9.3 kW to 19.2 kW for Level 2 and from 100 kW to 150 kW for DCFC.

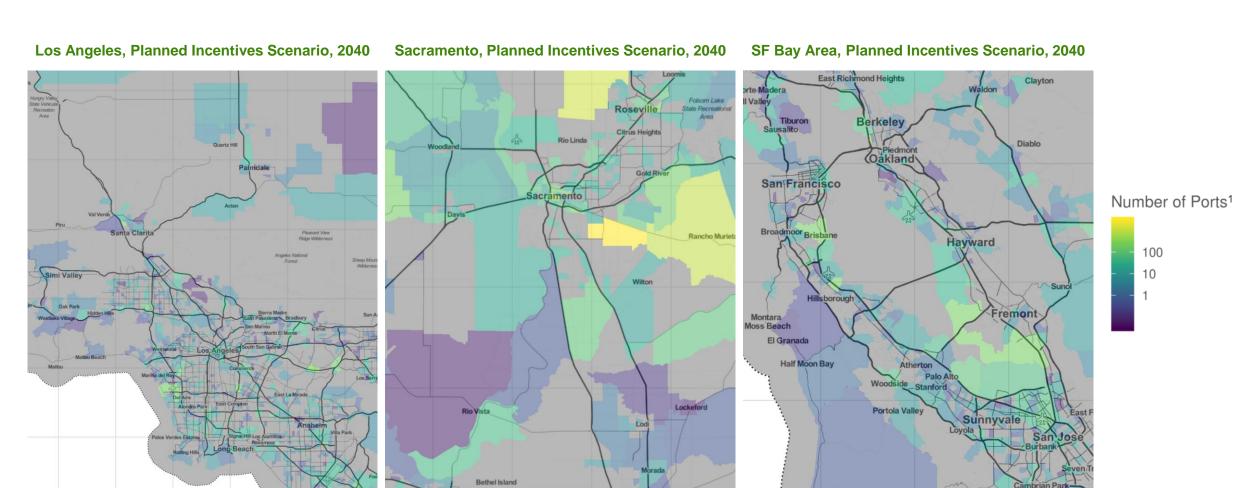
EV Charging Needs

Public charging infrastructure is expected to follow traffic patterns along highway corridors outside of metro areas





Los Angeles, Sacramento, and San Francisco Bay Area are expecting moderate infrastructure in surrounding areas



EV Load Growth (2021 CA LSE Study Results)



2021 Load Growth Approach: Modeling scenarios reflect Planned Incentive Scenario for EV adoption in California

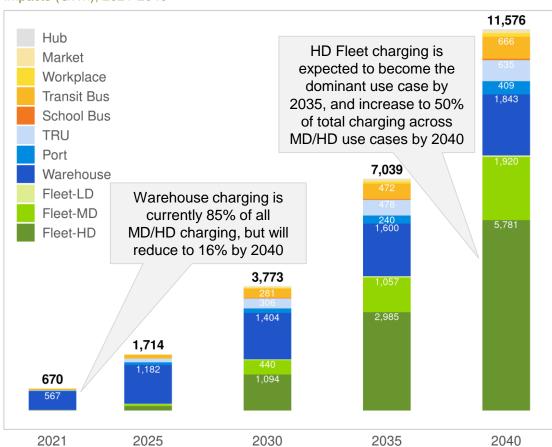
| | | | This Scope | |
|--------------------------------------------|--------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Drivers | Description | No Incentive Scenario | Planned Incentives Scenario | Regulatory Target Scenario |
| Incentives | Dollar per EV tax incentive (\$) | Any existing and planned California incentives discontinued | California incentive policies currently existing and planned (AFDC, Off-Road Vehicle Industry) | Additional "cash on the hood" incentive per vehicle covering 50% of incremental cost of EV over ICEV1 |
| Battery Costs | Battery pack costs (\$ per kWh) | Guidehouse Insights higher-bound battery cost forecast (leading to increased EV operating costs) | Guidehouse Insights base battery cost forecast | Guidehouse Insights lower-bound battery cost forecast (leading to decreased EV operating costs) |
| Fuel Prices | Gasoline and diesel prices (\$ per gallon) | 25% lower gasoline and diesel prices vs. base (leading to decreased operating ICEV costs) | AAA California average base assumption, adjusted for inflation | 75% higher gasoline and diesel prices vs. base (leading to increased operating ICEV costs) |
| Consumer Awareness and Acceptance | Marketing and outreach influencing customer familiarity (i.e., public awareness / acceptance), prerequisite for adoption | One-third lower consumer awareness and acceptance vs. base (leading to decreased EV adoption) | Guidehouse Insights base assumption, calibrated to California's historical consumer awareness metrics | One-third higher consumer awareness and acceptance vs. base (leading to increased EV adoption)¹ |
| Regulations | Policies regulating ICEVs and EVs | Penalties paid in lieu of adoption per ZEV, ACT, ACT Fleet, ICT and TRU rules | Penalties paid in lieu of adoption per ZEV, ACT, ACT Fleet, ICT, and TRU rules | Adoption consistent with ZEV, ACT, ACT Fleet, ICT, TRU, and Heavy- Duty Diesel Vehicles rules, and reinstated CAFE standards |



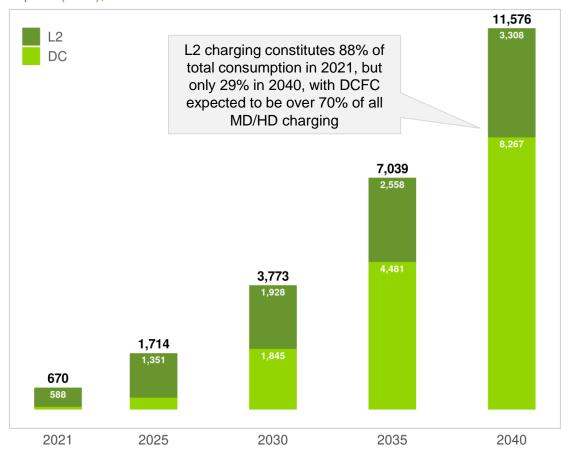
^{1.} Incentives and Consumer Awareness and Acceptance drivers were adjusted to achieve regulatory targets per Regulations driver requirement.

Planned Support Scenario: Over 11,000 GWh of annual energy consumption by non-light duty EVs by 2040

Annual Energy Consumption By Use Case Impacts (GWh), 2021-2040

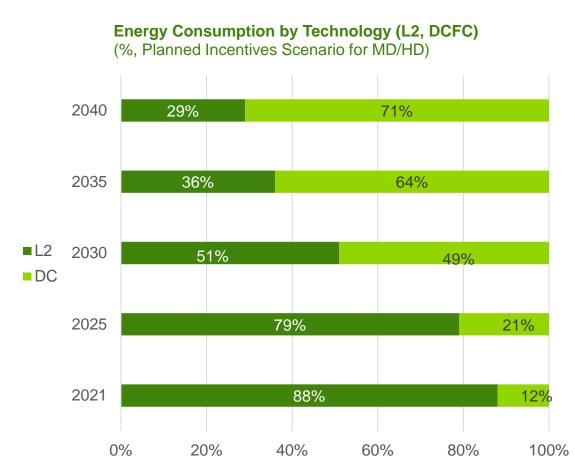


Annual Energy Consumption By Technology Impacts (GWh), 2021-2040





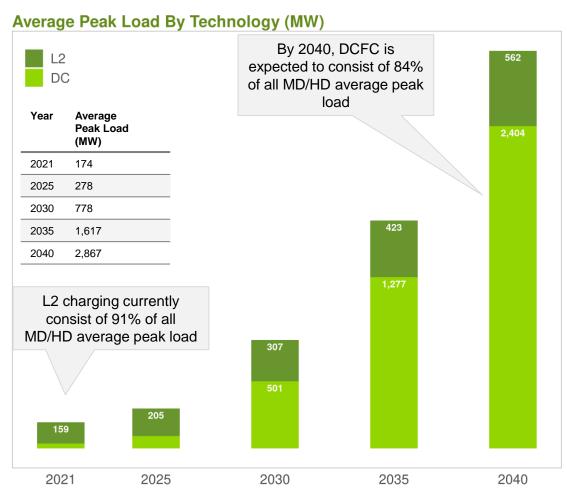
Planned Support Scenario: 71% of MD/HD annual energy consumption will be from DCFC by 2040

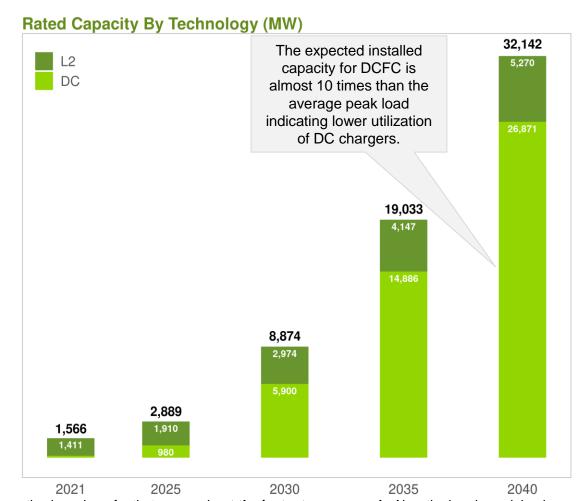


- DCFC will begin to overtake L2 charging after **2030** for MD/HD
- DCFC charging for MD/HD is forecasted to increase by approximately 100-fold, rising from 82 GWh in 2021 to 8267 GWh in 2040.
- L2 charging for MD/HD is forecasted to only increase five-fold, rising from 588 GWh in 2021 to 3308 GWh in 2040.



Planned Support Scenario: >2.5 GW avg hourly peak load¹ and 32 GW rated capacity with non-LDV charging by 2040

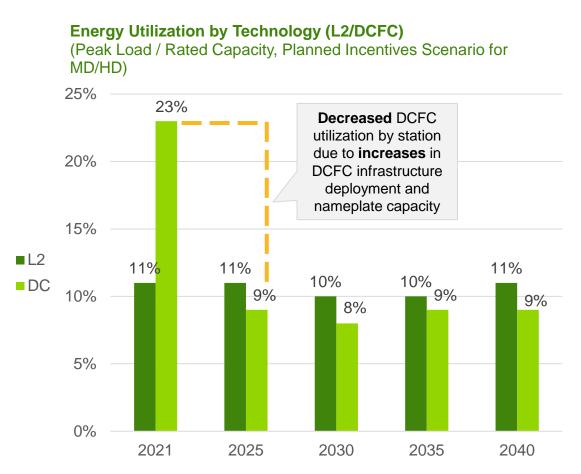






¹ The average hourly peak load is the maximum of the average energy consumption in an hour for that year and not the instantaneous peak. Also, the hourly peak loads shown in the plot are non coincident peaks, i.e., occur at different times for different technology based on the typical technology load shape.

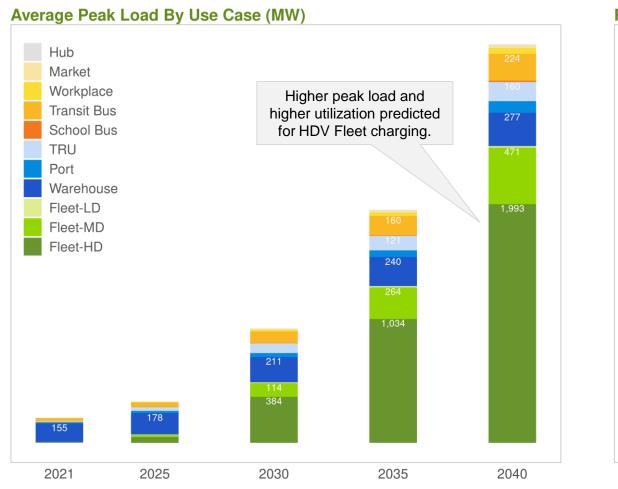
Planned Support Scenario: DCFC utilization expected to initially decrease from 2021 to 2025

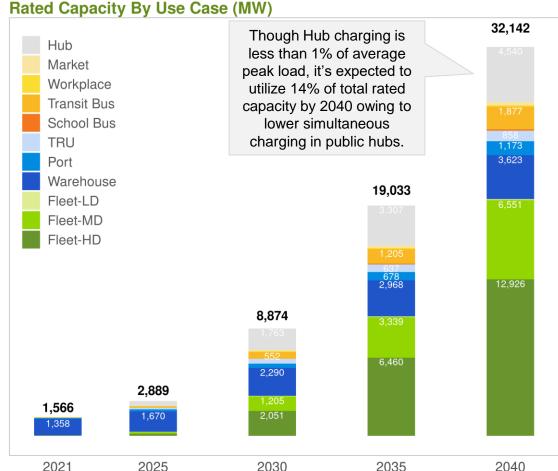


- While L2 utilization remains consistent across time, the average DCFC utilization is expected to significantly decrease from 23% in 2021 to 9% in 2025, and then levelized thereafter. This effect is due to two increases:
 - DCFC Deployment. Sharp increase in charger deployment across California as DCFC installations catch up to meet charging needs of newly deployed EVs
 - DCFC Capacity. Increased rated nameplate capacity of chargers (50kW to 150kW) to meet customer need for shorter charging sessions
- Average utilization of DCFC stations is lower in comparison to L2 stations due to the shorter charging sessions provided by DCFC technology.



Planned Support Scenario: Hub charging will be <1% average peak load, but utilize 14% of total rated capacity

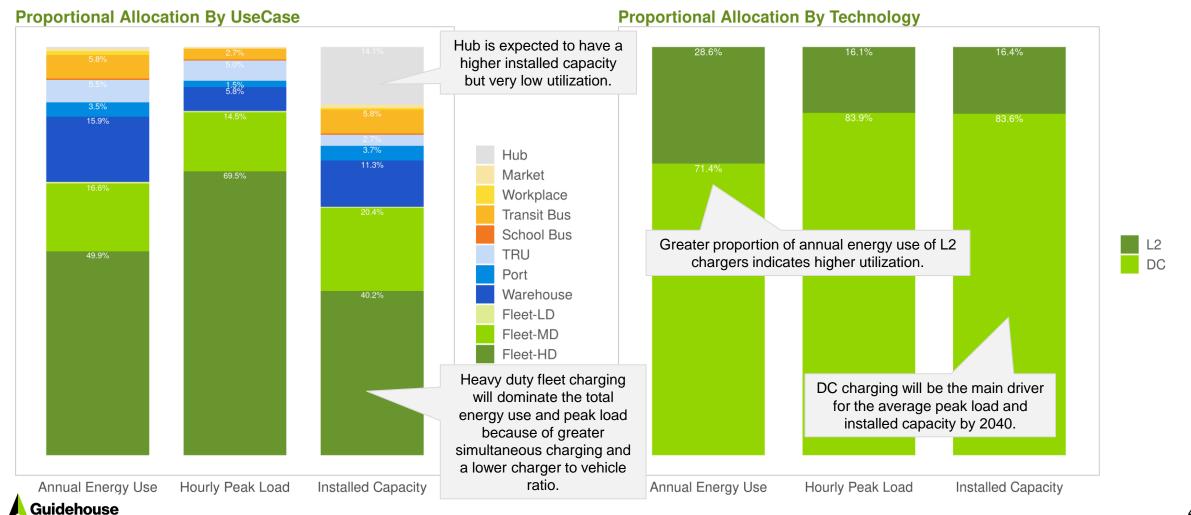






Note: The average hourly peak load is the maximum of the average energy consumption in an hour for that year and **not the instantaneous peak**. Also, the hourly peak loads shown in the plot are non coincident peaks, i.e., occur at different times for different use cases based on the typical use case load shape.

Planned Support Scenario: HD fleets and DC charging will dominate peak and avg charging load by 2040



MD/HD Load Forecast Summary Table

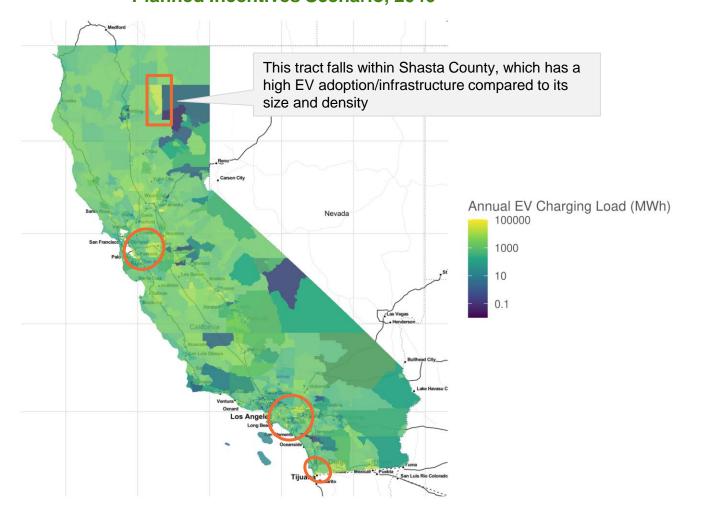
| Site Type | Illustrative Use Cases (examples) | Charger Counts | Annual Energy Use (GWh) | Hourly Peak (MW) | Rated Capacity (MW) |
|--------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|----------------------------|---------------------|---------------------|
| DCFC Public Hub | Public hub station on rural highway Public hub station for specialty use case Public hub station high-traffic suburban highway exit Public hub station along public corridor | 15,846 | 92 | 24 | 4,621 |
| Level 2 Public Hub | Public hub station on rural highway Public hub station for specialty use case Public hub station high-traffic suburban highway exit Public hub station along public corridor | 10,139 | 25 | 6 | 187 |
| DCFC Private Depot | Freight truck/delivery van/rack truck fleet School/transit bus fleet City fleet of refuse trucks General aviation airport Mid-size hospital with electric ambulances | 76,480 | 8,175 | 2,395 | 22,250 |
| Level 2 Private Depot | Delivery van/rack truck fleet Transport refrigeration unit fleet Warehouse Workplace charging for mid-sized employer General aviation airport Port | 277,010 | 3,283 | 557 | 5,083 |



Major metro areas, ports industrial complexes are expected to have higher tract-level EV charging load

Planned Incentives Scenario, 2040

Guidehouse



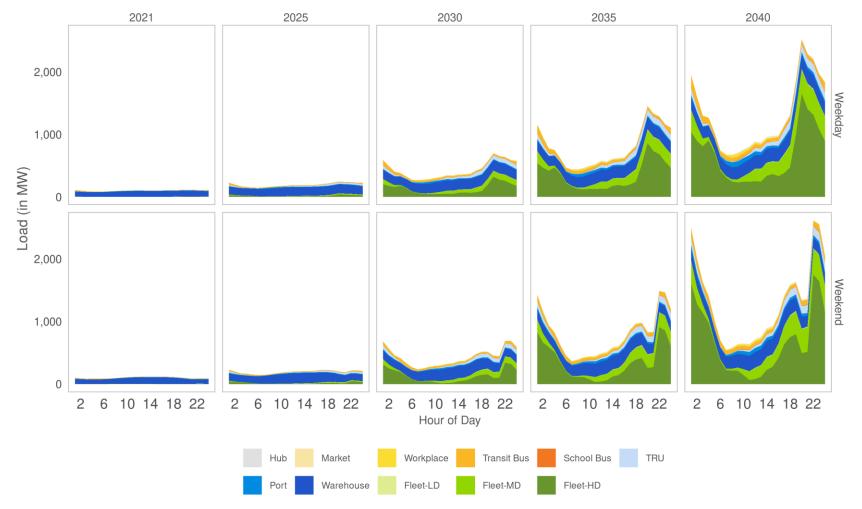
Heat map notes:

- Map only includes MD/HD.
- Map shows tract level results for annual EV charging load.
- Charging load is not normalized at tract-level (e.g., Shasta County).

Key takeaway:

 While public charging infrastructure is expected to follow patterns along highway corridors outside of metro areas, load growth follows private infrastructure that is located at commercial / industrial centers.

Load Shapes: Totaled by use case



- Hourly demand: Warehouse charging will be a majority contributor of hourly EV charging demand until 2030.
- Fleet-HD impact: expected to dominate average hourly load starting 2030 when Fleet-HD adoption becomes more substantial.
- Evening peak: Due to a "peakier" nature of Fleet-HD charging profile, utilities may see a significant evening peak.
- Peak management: These
 peaks can be managed by utilitydriven smart charging programs
 or EV specific time-of-use energy
 and demand charges.



Note: Load shapes based on currently available EV charging data and ICEV driving behavior data with limited assumptions about changes over time. Uncertainty in load shapes is greater for years further in the future and is expected to be refined over time.

Annual Energy Consumption By Use Case (GWh)

| | 2021 | 2025 | 2030 | 2035 | 2040 |
|-------------|-------|---------|---------|---------|---------|
| Hub | 0.1 | 1.6 | 9.2 | 22.7 | 41.9 |
| Market | 2.8 | 14.9 | 34.0 | 55.2 | 75.7 |
| Workplace | 0.5 | 7.6 | 30.0 | 66.8 | 113.6 |
| Transit Bus | 46.4 | 106.2 | 281.1 | 472.3 | 666.2 |
| School Bus | 0.5 | 2.4 | 10.0 | 25.1 | 41.7 |
| TRU | 13.5 | 117.9 | 306.5 | 477.8 | 634.9 |
| Port | 23.5 | 77.4 | 141.1 | 240.4 | 408.7 |
| Warehouse | 566.7 | 1,181.8 | 1,403.6 | 1,599.9 | 1,842.7 |
| Fleet-LD | 2.1 | 10.8 | 23.8 | 37.4 | 49.9 |
| Fleet-MD | 4.2 | 63.8 | 439.7 | 1,056.6 | 1,919.7 |
| Fleet-HD | 9.1 | 130.0 | 1,093.8 | 2,984.7 | 5,780.6 |
| TOTAL | 670 | 1,714 | 3,773 | 7,039 | 11,576 |
| | | | | | |

Annual Energy Consumption By Technology (GWh)

| | 2021 | 2025 | 2030 | 2035 | 2040 |
|-------|------|-------|-------|-------|--------|
| DC | 81 | 363 | 1,845 | 4,481 | 8,267 |
| L2 | 588 | 1,351 | 1,928 | 2,558 | 3,308 |
| TOTAL | 670 | 1,714 | 3,773 | 7,039 | 11,576 |



Average Peak Load By Use Case (MW)

| | 2021 | 2025 | 2030 | 2035 | 2040 |
|-------------|-------|-------|-------|---------|---------|
| Hub | 4.8 | 47.2 | 384.1 | 1,034.2 | 1,992.6 |
| Market | 1.1 | 3.3 | 7.0 | 10.8 | 14.2 |
| Workplace | 1.8 | 19.0 | 114.0 | 263.6 | 471.4 |
| Transit Bus | 0.1 | 0.5 | 2.6 | 6.0 | 10.8 |
| School Bus | 1.2 | 3.8 | 8.8 | 14.5 | 20.1 |
| TRU | 9.7 | 18.5 | 33.7 | 57.5 | 96.5 |
| Port | 0.2 | 0.7 | 2.6 | 6.3 | 11.0 |
| Warehouse | 27.9 | 37.2 | 98.1 | 160.3 | 223.7 |
| Fleet-LD | 6.1 | 32.9 | 79.7 | 120.9 | 160.0 |
| Fleet-MD | 154.8 | 177.6 | 210.9 | 240.4 | 276.9 |
| Fleet-HD | 0.4 | 3.5 | 13.4 | 29.3 | 49.4 |



Note: The average peak load is the maximum of the average energy consumption in an hour for that year and **not the instantaneous peak.** Also, the peak loads shown in the table are non coincident peaks, i.e., occur at different times for different use cases based on the typical use case load shape. Therefore, the results in this table are not additive.

Average Peak Load By Technology (MW)

| | 2021 | 2025 | 2030 | 2035 | 2040 |
|----|------|------|------|-------|-------|
| DC | 36 | 92 | 501 | 1,277 | 2,404 |
| L2 | 159 | 205 | 307 | 423 | 562 |



Note: The average peak load is the maximum of the average energy consumption in an hour for that year and **not the instantaneous peak.** Also, the peak loads shown in the table are non coincident peaks, i.e., occur at different times for different use cases based on the typical use case load shape. Therefore, the results in this table are not additive.

Rated Capacity By Use Case (MW)

| 2021 | 2025 | 2030 | 2035 | 2040 |
|---------|--------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 10.1 | 183.6 | 2,051.5 | 6,460.2 | 12,926.3 |
| 4.0 | 19.3 | 58.5 | 85.3 | 84.5 |
| 8.8 | 137.4 | 1,204.6 | 3,339.4 | 6,551.0 |
| 8.4 | 379.1 | 1,763.4 | 3,306.9 | 4,540.2 |
| 13.5 | 64.6 | 129.5 | 205.3 | 267.4 |
| 96.8 | 179.6 | 366.3 | 678.0 | 1,173.3 |
| 0.4 | 2.1 | 14.8 | 56.2 | 116.9 |
| 43.4 | 100.8 | 552.5 | 1,204.7 | 1,877.2 |
| 21.9 | 139.3 | 391.2 | 637.0 | 857.8 |
| 1,357.9 | 1,670.3 | 2,289.9 | 2,967.5 | 3,622.9 |
| 0.8 | 13.4 | 52.2 | 92.8 | 124.1 |
| 1,566 | 2,889 | 8,874 | 19,033 | 32,142 |
| | 10.1 4.0 8.8 8.4 13.5 96.8 0.4 43.4 21.9 1,357.9 | 10.1 183.6 4.0 19.3 8.8 137.4 8.4 379.1 13.5 64.6 96.8 179.6 0.4 2.1 43.4 100.8 21.9 139.3 1,357.9 1,670.3 0.8 13.4 | 10.1 183.6 2,051.5 4.0 19.3 58.5 8.8 137.4 1,204.6 8.4 379.1 1,763.4 13.5 64.6 129.5 96.8 179.6 366.3 0.4 2.1 14.8 43.4 100.8 552.5 21.9 139.3 391.2 1,357.9 1,670.3 2,289.9 0.8 13.4 52.2 | 10.1 183.6 2,051.5 6,460.2 4.0 19.3 58.5 85.3 8.8 137.4 1,204.6 3,339.4 8.4 379.1 1,763.4 3,306.9 13.5 64.6 129.5 205.3 96.8 179.6 366.3 678.0 0.4 2.1 14.8 56.2 43.4 100.8 552.5 1,204.7 21.9 139.3 391.2 637.0 1,357.9 1,670.3 2,289.9 2,967.5 0.8 13.4 52.2 92.8 |

Rated Capacity By Technology (MW)

| | 2021 | 2025 | 2030 | 2035 | 2040 |
|-------|-------|-------|-------|--------|--------|
| DC | 155 | 980 | 5,900 | 14,886 | 26,871 |
| L2 | 1,411 | 1,910 | 2,974 | 4,147 | 5,270 |
| TOTAL | 1,566 | 2,889 | 8,874 | 19,033 | 32,142 |



Modeling Methodology Overview EV Adoption

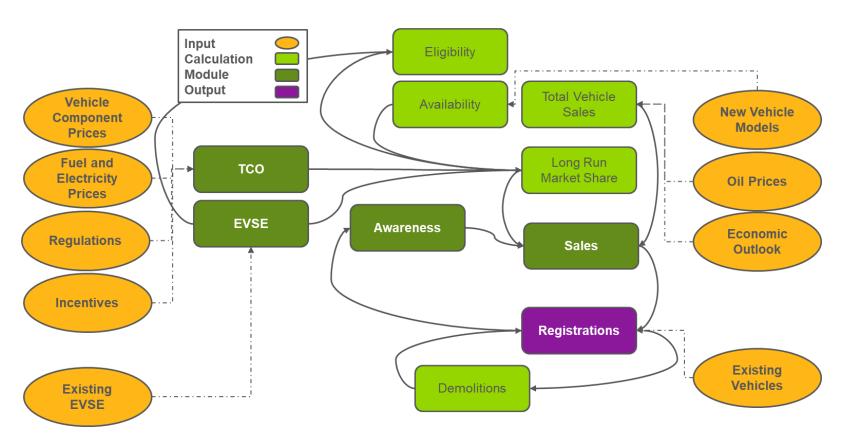


Market was split into 13 vehicle segments spanning across on-road and off-road use

| Road Usage | Vehicle Duty | | Vehicle Segment | Example Vehicle |
|------------|--------------------------|---------|----------------------------------|-----------------------------------------------------------------------------------------------------|
| | Light | | Class 1 Vehicles | Sedan, small sport utility vehicle, small crossover, small pickup truck Out Of Scope |
| | Duty | 0 | Class 2a-2b Vehicles | Sport utility vehicle, pickup truck, small delivery van |
| | | | Class 3 Trucks | Walk-in van, city delivery van |
| | | | Class 4-5 Trucks | Box truck, city delivery van, step van |
| On Bood | | © © | Class 6 Trucks | Beverage truck, rack truck |
| On-Road | | 0100 | Class 7-8 Trucks | Short-haul truck, long-haul truck |
| | | | School Buses | School bus |
| | Medium and Heavy Duty | • | Transit Buses | Transit bus |
| | | | On-Road Specialty Vehicles | Fire truck, ambulance, recreational vehicle, refuse truck, drayage truck |
| | | 00 T | Transport Refrigeration Units | Refrigeration unit (excluding tractor trailer) for warehouses, distribution centers, grocery stores |
| | | To Apo | Airport Ground Support Equipment | Aircraft refueler, aircraft pushback tractor |
| Off-Road | | 00 00 0 | Seaport Cargo Handling Equipment | Hostler truck, rubber-tired gantry crane, container handler (ship at birth out of scope) |
| | | | Other Forklifts | Counterbalance / telescopic handler forklift for warehouses, lumberyards, and construction sites |



Guidehouse's EV adoption model is based on multidimensional inputs to forecast vehicle penetration



Scope

- Within California
- Including battery electric vehicles (BEVs) and plugin hybrid electric vehicles (PHEVs)
- Including medium- and heavy-duty (MHD) vehicles
- Including individually- and fleet-owned vehicles

Methodology

- Leveraging VAST™ Suite¹, a proprietary model developed by Guidehouse to forecast geographic penetration and dispersion of electric vehicles
- Taking inputs at the census tract level, including:
 - Vehicle registrations by make and model
 - Expected gasoline and battery prices
 - Vehicle lifetime
- Incentives
- Annually collected survey data on vehicle owners
- Demographic data, e.g., population, income, units in housing structure, vehicle ownership, household counts, educational attainment



EV adoption modeling inputs and outputs

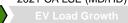
| Key Inputs | | | |
|-------------------------|-----------------------------------------------------------------------------------------|---------------------------------------------------------------------------------|--|
| Input | Description | Source | |
| Registration Data | California vehicle registration by fuel type and zip | IHS Markit | |
| Fuel Costs ¹ | Electricity rates (\$/kwh) and gasoline and diesel prices (\$/gal) | Energy Information Administration (electricity) AAA (gasoline and diesel) | |
| Vehicle Availability | Guidehouse research on future availability of EVs, including MHD vehicles in California | Guidehouse Insights | |
| VMT | Forecasted annual vehicle miles traveled, California Federal Highway Administration | | |
| Vehicle Efficiency | kWh/mile forecast | Argonne National Lab | |
| PHEV e-Utilization | Proportion of PHEV miles using battery | | |
| BEV Range | Total miles increase forecast | Guidehouse Insights | |
| Education and Income | Educational attainment and income levels, California, by census tract US Census Bureau | | |
| Battery Cost | \$/kWh cost decline forecast Guidehouse Insight | | |

| Key Outputs | | |
|-------------------------|-----------------------------------------------------------------------------------------|--|
| Output | Description | |
| EV Sales | Number of units per year | |
| EV Population | Total units in operation in a given year, accounting for cumulative sales and scrappage | |
| Year | 2020-2050 | |
| Location | Census Tract | |
| Duty | Medium and Heavy | |
| Class | See slide 11 | |
| Owner | Individual, Fleet | |
| Powertrain ² | BEV, PHEV | |
| | | |



^{1.} Fuel mix for MHD vehicles is 78.3% diesel, 18.0% gasoline, 1.6% compressed natural gas, and 2.1% other fuel types as of year-end 2019. 2. BEV = battery electric vehicle. PHEV = plug-in hybrid electric vehicle.

EV Charging Needs



Modeling Methodology Overview _ **EV Charging Needs**



Vehicle take-rates by site type and use case

| Site Type | Specific Use Case | Vehicle Segments Served | |
|---------------|-------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------|--|
| Public Hub | Market | Class 2a Vehicles, Class 2b Vehicles | |
| | Hub | Class 3 Trucks, Class 4-5 Trucks, Class 6 Trucks, Class 7-8 Trucks, TRUs, On-Road Specialty Vehicles | |
| Private Depot | Residential (Single-Family, Multi-Family) | Class 2a Vehicles, Class 2b Vehicles | |
| | Workplace | Class 2a Vehicles, Class 2b Vehicles | |
| | Fleet Depot | Class 2a Vehicles, Class 2b Vehicles, Class 3 Trucks, Class 4-5 Trucks, Class 6 Trucks, Class 7-8 Trucks, On-Road Specialty Vehicles | |
| | Bus Depot | School Buses Transit Buses | |
| | TRU Facility | TRUs | |
| | Airport, Seaport | Airport Ground Support Equipment, Seaport Cargo Handling Equipment | |
| | Warehouse | Forklifts | |

- Vehicle take-rates consider the variety of vehicle use cases listed in the table to the left.
- Observed or simulated load **profiles** were modeled for each specific use case to verify the take-rate is sufficient to meet charging demand based on the vehicle duty cycle.
- The take-rates for each use case were rolled up to provide takerates by **site type** for Public Hub and Private Depot charging.



EV charging site location allocation options

Objective Function

Minimize Facilities

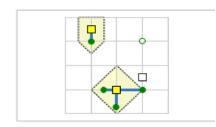
Full coverage with minimum sites

Maximize Coverage

Maximum coverage with a specific number of sites

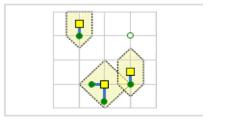
Target Market Share Meet target market share

Concept



Goal

Access to all



Access to as much as possible

Highest utilization

Key Application

Meet all demand, corridor sites

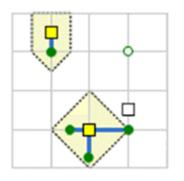
Meet as much demand as possible with limited number of sites

Efficiently allocate sites to meet points of highest demand

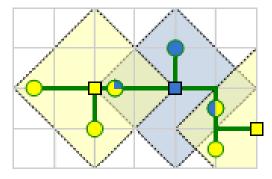
Source: http://desktop.arcgis.com/en/arcmap/latest/extensions/network-analyst/location-allocation.htm



Guidehouse model used a Minimize Facilities + Target Market Share hybrid approach







Target Market Share

Minimize Facilities with a specific distance between sites

Minimize Facilities flags optimal sites for ensuring complete coverage in areas with low availability of charging infrastructure, such as rural areas

Target Market Share best simulates the behavior of all agents in the market, so it's the best for forecasting future load



Modeling approach for transport refrigeration units

State-Level Adoption Forecast

 Leverage state-wide TRU population and TCO data from CARB report¹ to forecast adoption of electric TRUs²

Census-Tract-Level Adoption Forecast

 Use County Business Patterns (CBP) dataset from US Census Bureau to disaggregate statewide forecast to census tract level by number of employees per tract

EVSE Annual Energy and Site Configurations

 Leverage current energy consumption data from CARB report¹ along with census-tract-level adoption forecast to project annual energy consumption for electrified TRUs



CARB Technology Assessment: Transport Refrigerators, page II-9.

EV charging needs inputs and outputs

| Key Inputs | | | |
|-------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------|--|
| Input | Description | Source | |
| Siting Objective Function | Desired objective function for EVSE siting process | Guidehouse / CalETC | |
| Charging Site Distance Threshold | The network distance defining the radius around each site serviced by that site | Guidehouse | |
| Charger-to-Vehicle Ratios ¹ | Current, long-run, and interpolated ratios of chargers needed to support number of EVs, by Tech, EVSE Owner (Public/Private), Use Case | Alternative Fuel Data Center (current) NREL's EVI-Pro (long-run) | |
| VMT | VMT by segment provides calibration point for charger-to-vehicle ratios based on expected utilization | Federal Highway Administration | |
| Existing Charging Infrastructure | Locations of existing chargers by tech, owner and use case | Alternative Fuels Data Center | |
| Annual Average Daily Traffic | Annual average daily traffic for roads in service area | Federal Highway Administration | |

| Key Outputs | | | |
|--------------------|---------------------------------------------------------------------------|--|--|
| Output | Description | | |
| Site Location | Census tract | | |
| Use Case | Charging use case, examples include Public Market and Private Depot | | |
| Technology | L2, DC | | |
| Rated kW | Average rated kW by use case, technology, and year | | |
| Year | 2020-2050 | | |
| Number of Ports | Number of ports forecasted for each site | | |



^{1.} Vehicle-per-charger ratio assumptions will be co-developed with CalETC and based on the best publicly-available data (even if LD only) along with substantiated refinements calibrated to Guidehouse synthetic vehicle load shapes by use case. Charging duty cycles will then be backchecked to ensure assumptions are operationally realistic.

EV Charging Ne

Modeling Methodology Overview EV Load Growth



Vehicle classes served by charger site types

| Site Ownership | Example Use Cases | Vehicle Classes Served | |
|-------------------|-----------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| | Residential • Single-Family (SUD) • Multi-Family (MUD) | Light Trucks | |
| | ■ Workplace | Light Trucks | |
| Private | Fleet Depot Fleet-LD Fleet-MD Fleet-HD | Light TrucksDelivery TrucksSemi Trucks | |
| | Bus Depot • School Bus • Transit Bus | School Buses Transit Buses | |
| | Off-Road Ports Warehouse TRU | Airport Ground Support Equipment Seaport Cargo Handling Equipment Forklifts Transport Refrigeration Units (TRU) | |
| | Curbside Residential Out Of Scope • Single-Family Shared (SUD-Shared) | Light Trucks | |
| Public | ■ Market | Light Trucks | |
| | Hub | Delivery TrucksSemi Trucks | |

- Charger use cases are specific to the needs of different vehicle classes, as listed in the table to the left.
- Private charging is expected to fulfill most of the charging needs for all use cases, driven by convenience and customer preference.
- Public charging is expected to serve some demand from the lighter duty vehicles (Class 2) and long-haul trucks.
- Level 2 charging is expected to continue to play a key role for Class 2 Vehicles.
- DCFC will be key for the heavier vehicle segments, as well as for offroad segments. This includes pantograph charging for buses.



Vehicle classes by ownership model and use cases

| Dood Vahiolo | | _ | Energy Allocation | n by Site Ownership¹ | ership ¹ | |
|---------------|-----------------|----------------------------------|-------------------|----------------------|-------------------------------------------------------------------|--|
| Road Usage | Vehicle Duty | Vehicle Segment | Public | Private | Load Profile Use Cases | |
| | Light | Class 1 Vehicles | Low | High | Market, Workplace, Fleet- LD, SUD, MUD, SUD- <i>Out</i> shared | |
| | Duty | Class 2a-2b Vehicles | Low | High | Market, Workplace, Fleet-LD | |
| | | Class 3 Trucks | Low | High | ■Fleet-MD, ■Hub | |
| On-Road | | Class 4-5 Trucks | Low | High | ■Fleet-MD, ■Hub | |
| on House | | Class 6 Trucks | Low | High | ■Fleet-MD, ■Hub | |
| | | Class 7-8 Trucks | Low | High | ■Fleet-MD, ■Hub | |
| | Medium | School Buses | None | High | ■School Bus | |
| | and Heavy | Transit Buses | None | High | ■Transit Bus | |
| | Duty | Transport Refrigeration Units | Low | High | ■Hub, ■TRU | |
| Off-Road | _ | Airport Ground Support Equipment | None | High | ■Port | |
| | | Seaport Cargo Handling Equipment | None | High | ■Port | |
| | | Other Forklifts | None | High | ■Warehouse | |
| | | | | | | |



EV load forecasting modeling inputs and outputs

| Key Inputs | | | |
|--------------------------------|------------------------------------------------------------------------------|------------------------------------------------|--|
| Input | Description | Source | |
| EV Adoption Forecast | Number of BEVs and PHEVs by census tract by year | Guidehouse | |
| EVSE Forecast | Number of chargers needed to support EV adoption | Guidehouse | |
| VMT | VMT by segment, along with vehicle efficiency, determines total energy needs | Federal Highway Administration ¹ | |
| Vehicle Efficiency | kWh/mile forecast | Argonne National Lab | |
| PHEV e-Utilization | Proportion of PHEV miles using battery | | |
| Stock Vehicle Charging Profile | Typical hourly charging behavior by vehicle type and use case | Guidehouse | |

| Key Outputs | | |
|------------------|------------------------------------------------------------------------|--|
| Output | Description | |
| Site Location | Service Territory | |
| Use Case | Charging use case, examples include Public Hub and Private Depot | |
| Technology | L2, DC | |
| Rated kW | Average rated kW by use case, technology, and year | |
| Year | 2021-2040 | |
| GWh | Annual energy consumption | |
| MW | Peak annual demand | |

¹ For Use Cases like Forklifts, Airport GHEs, Seaport CHEs typical hours of operation were used instead. Source: Commercial and Industrial Guide to Electric Transportation by EPRI



Modeling Assumptions



Modeling assumptions (1/5)

Class 2a / 2b Vehicles

- IHS Markit registration input data does not differentiate between Class 2a and Class 2b vehicles, making it difficult to segment both vehicle subclasses for each other.
- However, CARB maintains an inventory of Class 2a and Class 2b vehicles, accessible on the EMFAC website, and provided Guidehouse with ACT forecast inventory by vehicle segment.
- Therefore, Guidehouse leveraged CARB's EMFAC data and ACT forecast data for the Class 2a / 2b forecast.

On-Route Ultra-High-Power Private Charging

- On-route charging, which places ultra-high-power chargers along transit / off-road routes, is a niche use case to accommodate transportation systems where between-route charging is not possible.
- These private charging use cases are included in the Private Depot use case.
- Guidehouse recognizes that on-route chargers may be located in neighboring census tracts, rather than the tract where the vehicle is registered; however, Guidehouse notes the lack of locational data and estimates that the number of such charging use cases is limited.



Modeling assumptions (2/5)

LCFS Credits

- Low Carbon Fuel Standard (LCFS) credits were excluded from the scope.
- Guidehouse recognizes that LCFS credits can be significant for specific vehicle segments, e.g., circa \$10,000 credit value per transit bus per year.

Sub-State Incentives

- The Heavy Duty Truck Emission Reduction Grants from the San Joaquin Valley Air Pollution Control District was identified to be the most impactful substate incentive, and was included in the analysis. Any other explicit sub-state (e.g., utility-level) incentive programs were excluded from the scope.
- Guidehouse recognizes that utility-level incentive programs may further drive EV adoption in specific census tracts. The historical impact of local incentive programs on EV adoption is implicitly accounted for when calibrating the model against census tract level registration data.



Modeling assumptions (3/5)

Level 1 Charging

- Level 1 charging was not included in the EV Charging Needs and Site Configuration output, however, it was included in the underlying analysis.
- More specifically, individually-owned Class 2a-2b Vehicles were expected to use some 1.4 kW Level 1 charging, which would come in addition to the Level 2 and DCFC charging needs.

Total Rated kW

- Total rated kW provided in the EV Charging Needs and Site Configuration output is the result of average port count x average rated kW x total site count, not discounted for any load management.
- Total rated kW is therefore different from any grid systemwide coincident / noncoincident peak calculation.



General

- 2020 CalETC vehicle sales and population projections were not revised
- Analysis uses CalETC 2020 study vehicle counts
- Since MD/HD market is nascent, there is additional uncertainty in how quickly the markets will grow, and how these vehicles will distribute their charging

LSE Service Territory

- No variation between territory driving patterns other than vehicle distribution between territories (no territory-specific VMTs used)
- Service territories are defined based on each LSE's unique shapefiles. For partially covered tracts, vehicles are proportionally allocated based on population density
- Long-haul trucks registered within LSE territory are assumed to conduct charging at their registered location (both hub and depot chargers). No truck flow analysis was done in this project to account for out-of-territory vehicles using charging assets en route



Modeling assumptions (5/5)

Electric Vehicle Supply Equipment (EVSE)

- Total charger rated capacity represents the instantaneous demand drawn if all chargers were utilized simultaneously
- Charger rated capacity assumed to increase over time
- Because chargers are shared assets (vehicles across multiple classes utilizing the same chargers), load growth results are not broken down by vehicle class

Load Profile

- Average kW represents the average peak, not the instantaneous peak (e.g. kWh/hr)
- Load profiles are derived from a combination of publicly available sources and anonymized data from other utility partners, and are not LSE-specific
- Load profile assumptions does not include any TOU or managed charging rates and assumes flat volumetric rates



Key Modeling Inputs



Fuel prices for ICEVs are a blended average of gas and diesel prices

- The fraction of Gas and Diesel vehicles is calculated from IHS Markit registration data for California
- The table to the right demonstrates how the blended average fuel price is computed

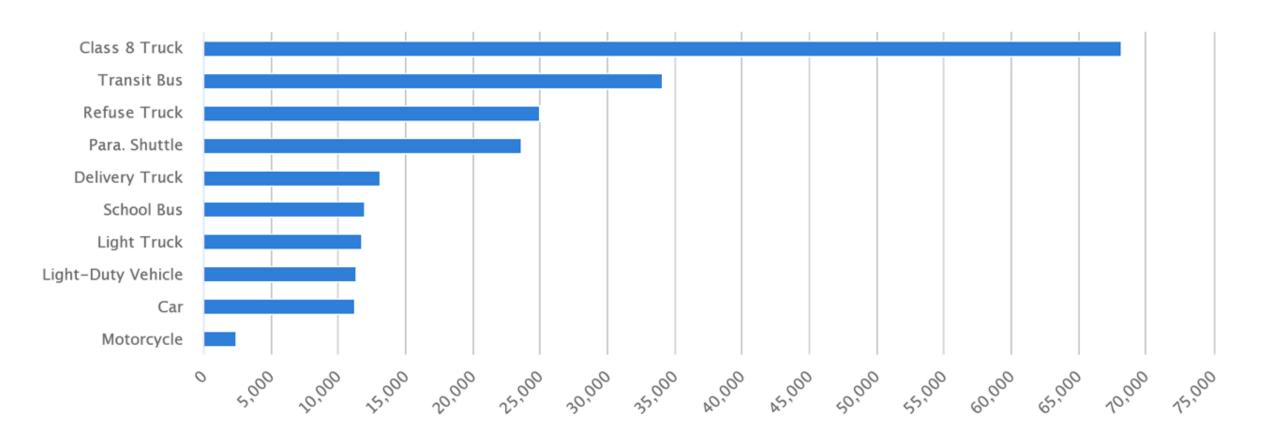
| Duty | Fuel Type | Fraction of Total Vehicles by Duty ¹ | Fuel Price ² | Blended Price | |
|------|--------------|----------------------------------------------------|-------------------------|------------------|--|
| HDV | Diesel | 0.982 | \$4.28 | £4.07 | |
| | Gas | 0.018 | \$3.82 | - \$4.27 | |
| MDV | Diesel | 0.693 | \$4.28 | | |
| | Gas | 0.307 | \$3.82 | - \$4.14 | |

^{1.} Fraction remains constant year to year



^{2.} Source: EIA, AAA (example for year 2020)

Average annual vehicle miles traveled



Annual Miles per Vehicle

Source: Federal Highway Administration, Highway Statistics 2016, Table VM-1, updated December 2018 VMT inputs for Guidehouse's analysis were derived from Federal Highway Administration data



ACT regulation inputs

ACT and ACT Fleet regulations are modeled using a long-term target sales percentage for a given year consistent with the ACT 15-day regulation

- The Long-Term ACT Target represents the percentage of sales that must be zero-emission (ZE)
- The ACT Target Year represents the year at which manufacturers must achieve the sales target. Requirements continue after the target year.

| Vehicle Class | Long-Term ACT Target ¹ | ACT Target Year ² |
|-----------------------|--------------------------------------|---------------------------------|
| Class 2b-3 | 15% | 2030 |
| Class 4-8 | 50% | 2030 |
| Class 7-8 Tractors | 15% | 2030 |

^{1.} Target for percentage of vehicle sales that must be ZE



^{2.} ACT requirements continues after Target Year

TRU forecasting inputs

| Input | Truck TRUs | Trailer TRUs | Railcar TRUs | TRU Gen Sets | Guidehouse Input |
|--------------------------------------------------------------------|------------|--------------|--------------|-----------------|------------------------------|
| Daily California-based Population Operating in California | 7,100 | 20,400 | 1,300 | 4,800 | Adoption |
| Daily Out-of-State- Based Population Operating in California | - | 12,500 | - | 3,000 | Adoption Forecasting |
| Annual Engine Activity in California (hp-hrs/year) | 75,228,000 | 872,106,00 | 34,255,000 | 80,989,000 | Annual Energy Forecasting |

Source: CARB Technology Assessment: Transport Refrigerators, page II-9



Glossary



Glossary

| Acronym | Definition |
|---------|-------------------------------------------------------------------------------------|
| AADT | Annual Average Daily Traffic |
| ACT | Advanced Clean Truck |
| AFDC | Alternative Fuels Data Center |
| BEV | Battery Electric Vehicle |
| CAFE | Corporate Average Fuel Economy |
| CalETC | California Electric Transportation Coalition |
| CARB | California Air Resources Board |
| СВР | County Business Patterns |
| Charger | Refers to a single electrical port on a charging station |
| CMUA | California Municipal Utilities Association |
| DCFC | Direct Current Fast Charge |
| | Refers to EMission FACtor (EMFAC), a model that estimates the official emissions |
| EMFAC | inventories of on-road mobile sources in California |
| EV | Electric Vehicle |
| EVSE | Electric Vehicle Supply Equipment |
| HDV | Heavy-duty vehicle (also 'HD') |
| IHS | Interstate Highway System |
| ICEV | Internal Combustion Engine Vehicle |
| ICT | Innovative Clean Transit; CARB regulation replacing Fleet Rule for Transit Agencies |

| Acronym | Definition |
|---------|---------------------------------------------------------------------------------------------|
| L1 | Level 1 Charging |
| L2 | Level 2 Charging |
| LCFS | Low Carbon Fuel Standard |
| LD | Light Duty |
| LDV | Light-duty vehicle (also 'LD') |
| LSE | Load Serving Entity (utility, electric company) |
| MDV | Medium-duty vehicle (also 'MD') |
| MHD | Medium and Heavy Duty |
| PHEV | Plug-in Hybrid Electric Vehicle |
| PEV | Plug-in Electric Vehicle (includes PHEVs and BEVs) |
| Port | Refers to seaport, airport, etc., in context of use cases (ex, warehouse, school bus, etc.) |
| тсо | Total Cost of Ownership |
| TRU | Transport Refrigeration Units |
| VAST™ | Vehicle Analytics & Simulation Tool (Guidehouse proprietary software) |
| VMT | Vehicle Miles Traveled |
| ZCTA | Zip Code Tabulation Area |
| ZEV | Zero emission vehicle |



Illustrative Class 2a Vehicles

Battery Electric Vehicles



Tesla Model X



Audi e-tron

Plug-In Hybrid Electric Vehicles



Chrysler Pacifica PHEV



BMW X5 PHEV



Porsche Cayenne PHEV



Mercedes GLE PHEV



Range Rover PHEV



Lincoln Aviator PHEV



Illustrative Off-Road Vehicles

| Airport Ground Support Equipment | | |
|----------------------------------|------------------------------------------------------------------------------------------------|--|
| Vehicle Type | Use Case | |
| Aircraft Refueler | Truck used as a mobile refueling station | |
| Aircraft Pushback Tractor | Low-profile pushback tractor that moves aircraft away from airport gates | |
| Cargo / Luggage Loader | Equipment used for loading / unloading luggage, containers, and pallets into the aircraft hold | |

| Seaport Cargo Handling Equipment | | |
|----------------------------------|--------------------------------------------------------------------------------|--|
| Vehicle Type | Use Case | |
| Hostler Truck | Moving cargo containers over short distances | |
| Rubber-Tired Gantry Crane | Grounds or stacks shipping containers, typically in large-sized ports | |
| Container Handler | Stacking cargo containers, typically in small- and medium-sized ports | |

| Other Forklifts | | |
|---------------------|-----------------------------------------|--|
| Vehicle Type | Use Case | |
| Class 1 Forklift | Indoor warehouse use | |
| Class 2 Forklift | Indoor warehouse narrow aisle use | |
| Class 3 Forklift | Pallet stacking indoor and outdoor uses | |
| Class 4 Forklift | Indoor warehouse and distribution uses | |
| Class 5 Forklift | Outdoor lumberyard or construction use | |
| Class 6 Forklift | Assembly line use | |
| Class 7 Forklift | Outdoor lumberyard or construction use | |



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